



The Shoreline

February 2003

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LOOK FOR YOUR NAME IN **RED BOLD LETTERS**.

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Monthly SIG's

Several interest groups meet monthly on a wide range of topics/interests. See page 12 for details and contact one of the chairs.

CIO SIG Breakfasts

These gatherings are scheduled monthly. For further information please send email to cio.sig@aitpchicago.org.

Presidents Message By Paul Dittmann

We kicked off the New Year with a great presentation at our January Chapter meeting on the basic components and future directions of Web Services. Thanks to Bill Sullivan of DeVry, we not only know how XML, SOAP and UDDI relate, but also know some of the limiting factors to consider when deploying web services. Our February meeting presentation on Mobile Computing should also be of great interest to many of our members.

We have also been invited to participate in the CAMP IT Expo in Rosemont on May 8th. AITP will have a table at the event and has been offered a conference room to be used for a Chapter or SIG meeting. We will keep you posted as more information becomes available. You can obtain information on the Expo at www.campexpo.com Thanks to Charlie Melidosian of Baird & Warner, we already have a mock-up of our proposed new Chapter web site utilizing Microsoft's ASP.net freeware. We will be meeting soon with several of the SIG leaders to brainstorm site content and organization and to develop a prioritized project plan for implementation.

Please feel free to send suggestions to me at:
Paul.Dittmann@AITPChicago.org

CHAPTER COMING EVENTS

02/05 – DeVry Student Chapter – Tinley Park - Senior Project Showcase – RSVP Page 5

02/10 – Chapter Meeting - Mobil Computing today & in the Future - RSVP Page 4

02/12 – Sales Leadership SIG – Negotiation approaches for vendors - RSVP Page 2

02/16 – Executives Club of Chicago – Donald Carty – Chairman & CEO of American Airlines - RSVP Page 5

02/27 - The Greater Chicago Electronic Commerce Forum Special Interest Group (ECFSIG) - Gerald Staudt – RSVP Page 2

03/27 – 29 – AITP National Collegiate Conference – RSVP Page 5

03/10 – Chapter Meeting - - RSVP Page 4

The Greater Chicago Electronic Commerce Forum Special Interest Group (ECFSIG)

Please join us for the second meeting of AITP newest SIG on Thursday, February 27, 2003 at LaMirage in Rolling Meadows from 11:30 to 1:00 PM.

This month's topic will be The Top eCommerce Trends for 2003

The guest presenter will be Nahid Jilovec, from Form and Function Consulting

Although the demise of the dot.coms has dampened the enthusiasm for doing business electronically, the future for eCommerce is brighter than ever. Join us as Ms. Jilovec, a long time advocate for EDI and related technologies, talks about the future of eCommerce and the role IT professionals will play in using it to create the electronic supply chain of the 21st century.

The ECFSIG meets for lunch on the fourth Thursday of every month at LaMirage in Rolling Meadows from 11:30 to 1:00 PM. Each meeting has a speaker and a discussion on a topic key on electronic commerce and the supply chain. Everyone is invited. Just make your reservations and pay for your lunch at the door.

TO REGISTER: Please call 773-399-3300 to make reservations. Enter "2" at the first prompt and "4111" at the second prompt. If you have problems, call Gerald Staudt at 773-399-3296. PLEASE REGISTER at least 3 days prior to the meeting, and let us know if you have to cancel your registration. Thank you.

MEETING FEES: \$30 for AITP members, \$40 for non-members.

AITP Sales Leadership & Development

Community of Practice

January Meeting Summary

Negotiation Approaches for Vendors

Wanting to start the new-year on an optimistic note after a challenging 2002, the theme of this month's meeting was Negotiation Approaches for Vendors. We are all hoping that 2003 will bring many opportunities to develop relationships with new clients. With that optimistic expectation in mind, we had three individuals who have significant experience in negotiating and structuring deals, address our group: Ron Lambert, General Counsel of Shoptalk Networks, a voice application software development firm, Greg Kazarian, Partner at the law firm of Pedersen & Houpt, and Pat Childress, Coltivo, Inc., a management advisory and business development consultancy.

Some of the many topics discussed included:

- Managing risks in the contracting process
- Drafting contracts: what should be included and excluded; when should riders and addendums be used
- Approaches to effectively negotiating contract terms with the client's legal counsel
- Approaches to effectively working with your in-house legal team during the sales process
- Approaches to handling the "Microsoft" issue in staff augmentation situations
- Vendors' rights and exposures when the client goes into bankruptcy
- Forms and documents that can be used to speed and simplify the contracting process

Although the meeting officially concluded at 9 AM, the discussion continued well past that with on-going dialogue between the panelists and participants. I think most of us would agree that it's difficult to pass up an opportunity to obtain free legal advice. If you would like to reach any of our panel members, I have included their email addresses below.

Ron Lambert: ronlambert@attbi.com

Greg Kazarian: gkazarian@pedersenhaupt.com

Pat Childress: pchildress@btsol.com

February Meeting Wednesday, February 12

The next meeting will be held at the Metropolitan Club, 67th Floor, Sears Tower, on Wednesday, February 12 from 7:30 AM to 9:00 AM. To register, please contact Gerry Parran at gerry.parran@aitpchicago.org (preferred) or (847) 644-2699. The fee will be \$25 payable at the door with a check (made out to AITP) or cash.

Best regards,

Gerry Parran - Sales Leadership SIG Chair email: sales.sig@aitpchicago.org

STUDENT SCHOLARSHIPS

The Windy City Chapter will award scholarships to members of sponsored student chapters. Two \$500 scholarships will be awarded at the April 2003 meeting. Student scholarships will be based on the results of the Student Individual Performance Awards (SIPA). Two \$500 student chapter awards will also be awarded to the two highest performing sponsored student chapters based on the results of Student Chapter Outstanding Performance Awards (SCOPA). Details on SIPA and SCOPA can be found at the AITP website (aitp.org) under *Manuals/Forms*.

Submitted by: David D. Branigan, Ed.D, AITP Chapter Student Coordinator Board of Director at email dbranigan@tp.devry.edu

SENIOR PROJECT SHOWCASE

On Wednesday, February 5, 2003, the Tinley Park campus of DeVry University will be conducting a Senior Project Showcase from 4pm-6pm at our Tinley Park campus. Student teams in Computer Information Systems and Telecommunications Management will be demonstrating the projects they have developed to solve real world technical or business problems for outside clients to demonstrate proficiency in their chosen career fields. Come and experience how a DeVry University senior project team could help you.

DeVry University students must complete a senior project before they can graduate. Senior projects are performed by a team of highly motivated, well trained students. Perhaps you might have a project in mind which our Spring semester seniors can offer their services at no cost to you.

If you are able to attend this event, please contact Andrea Moore at (708) 342-3276.

FREE MEMBERSHIP – STUDENTS

Did you know our chapter pays for the first year of full membership in our chapter to all student chapter graduates? Our chapter has over 300 student members and growing!! For additional information please contact David Branigan, Ed.D. at Student Awards via e-mail at dbranigan@tp.devry.edu

AITP NATIONAL COLLEGIATE CONFERENCE

All the updated info about the upcoming AITP National Collegiate Conference March 27-29, 2003 in West Lafayette, Indiana has been updated on www.aitp.org including sponsor/exhibitor opportunities, the event schedule, contest rules and information and all travel/ground transportation details.

February 10th , CHAPTER MEETING

Mobile Computing today and in the future - how should your company be positioned or plan for this technology

There are a growing number of applications that are being built and deployed on mobile computing devices today. It is clear that the pace of this development is on the rise but what are companies doing to take advantage of this technology? When should they become concerned that they are going to lag their competitors and possibly lose important business because they are not keeping pace with the industry.

Learn more about the direction of this important area of computing from the CEO's and founders of two companies in the mobile and wireless computing arena.

Learn about the Key Issues:

- The state of mobile computing and mobile computing applications
- The tangible benefits of deploying a mobile solution
- Wireless and off-line options and the expected productivity gains
- Hurdles and challenges of moving data from an application database to a palm-sized screen
- Installation and training issues
- Technology architecture and the metrics used to measure ROI

Speaker(s):

Rich Padula President, CEO, and founder of Syclo

Rich has been developing large-scale enterprise applications for more than 15 years. In 1989, he formed a consulting practice, Competitive Advantage Systems (CAS), which gained a reputation for helping its Fortune 1000 clientele achieve business-process improvement through the use of information technology systems.

(Continued on page 6)

March 10th , CHAPTER MEETING

Business Process Management Issues Faced by Companies Today

Discussion will focus on many of the key BPM issues, with his experience at Molex, that many other companies today face -

- Listening to the "hype"
- Using systems to drive BPM
- Implementation issues
- Today's business requirements & impacts

Speaker(s):

Gary Matula, CIO of Molex, Inc

MEETING SCHEDULE

5:30 – Registration and Attitude Adjustment

6:30 – Presentation 7:45 – Dinner

RESERVATIONS

Contact - Marvin Lund of Converge Corp.

Phone: (847) 342-4890

e-mail: marv.lund@aitpchicago.org

Call before noon Marc 7th . Give attendee names, company, telephone, and member status.

LOCATION

Lamirage Restaurant, 3224 Algonquin Road

Rolling Meadows, IL (847) 222-1222

(East a few blocks of Rt. 53 on Algonquin Rd)

Regular Advanced Reservations:

Members \$30

Nonmembers \$40

Students \$20

At the Door Add \$5

Mobile Computing (continued page 5)

CAS clients included such leading organizations as Sprint, Allstate and the American Medical Association. While running CAS, Rich recognized the strong returns on investment that could be achieved with mobile business strategies and founded Syclo in 1997 to address the need for effective enterprise mobile computing solutions. Syclo's annual revenues have doubled each year since 1997.

Speaker: Sam Pitroda CEO and founder of C-Sam

Sam has been in Chicago for most of 37 years in Telecommunications. He began at IIT and then went to GTE. He founded his first company, Wescom Switching which was sold to Rockwell International where he became Vice President of Rockwell in 1979. He later moved to India where he headed telecommunications for the Indian Government for 10 years. He then returned to Chicago where he has founded several companies including C-Sam and is also the founder and chairman of Worldtel in London, which was established by the United Nations to help develop telecommunications in emerging countries. Sam owns over 100 patents. C-Sam provides applications for the wireless mobile financial transaction market.

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Members \$30 Nonmembers \$40
Students \$20 At the Door Add \$5

Members Please Follow Up On...

All Members: The AITPChicago chapter is in the process of converting The Shoreline to an email only document. Please send your updated email address to Rich Barnier:

rich.barnier@aitpchicago.org

SIG Chairs: Please have your event listings and previous event notes to Jeff Senger, jsenger@sencoinc.com by the 15th of each month so we may promote your SIG group.

ALL Members: Please email Jeff Senger, jsenger@sencoinc.com, and give your ideas for newsletter content and your opinion on the new format.



THE EXECUTIVES' CLUB OF CHICAGO

Information & RSVP at: www.Executivesclub.org

Wednesday,
February 19, 2003

Regular Luncheon
Donald Carty

Donald Carty
Chairman and CEO
American Airlines

Chicago Hilton and Towers Hotel
International Ballroom, 2nd Floor
720 South Michigan Avenue
11:45 Reception - 12:30 Luncheon - \$70.00

Registration Deadline: Tuesday, February 18, 2003

Thursday, March
6, 2003

Breakfast
John W. Rowe

John W. Rowe Chairman and Chief Executive Officer
Exelon

Union League Club of Chicago
Main Dining Room, 6th Floor
65 W. Jackson, Chicago, IL
7:30 Reception - 8:00 Breakfast - \$45.00

Registration Deadline: Tuesday, March 4, 2003

Friday, March 21,
2003

Regular Luncheon
Betsy Holden

Betsy Holden
Chairman & Co-Chief Executive Officer
North America
Kraft Foods

Chicago Hilton and Towers Hotel
International Ballroom, 2nd Floor
720 S. Michigan Avenue
11:45 Reception - 12:30 Luncheon - \$70.00

Registration Deadline: Wednesday, March 12, 2003

Friday, March 21,
2003

CEO and CIO: Getting it Right

Chicago Hilton and Towers Hotel
International Ballroom South, 2nd Floor
2:00 to 4:00 p.m.

Free to AITP Members - \$100.00 others

Registration Deadline: Wednesday, March 12, 2003

Richard Barnier
Co-Chair CEO/CIO Executives Club Focus Group

Rich.Barnier@AITPChicago.org



VALIDATION SURVEY PARTICIPATION GUIDE

WHAT:

Technicians and their supervisors in seven different areas of information and communications technology (ICT) are needed to participate in a survey to validate information on the work performed by frontline workers and the knowledge and skills needed to perform that work.

WHO:

PARTICIPANT REQUIREMENTS:

- Technicians with at least 18 months of experience and Supervisors or Trainers who have at least 3 years of experience training or supervising technician work within the past five years in one of the following target job concentrations:
 1. Database Development & Administration
 2. Web Development and Administration
 3. Technical Writing
 4. Network Devices
 5. Network Infrastructure
 6. Programming
 7. Digital Media

For a complete description of each target job concentration go to:

http://www.comptia.org/sections/workforce/ict/files/concentration_summaries.pdf

- Satisfactory completion of any probationary period within the organization, if applicable.
- Regarded by the employer as performing all duties at a competent level according to the standards used by the organization to evaluate employee performance.

HOW:

If you or your staff meet the requirements above:

Step 1 – Make Contact

Email the survey coordinator, Dan Schoonhen, at dan_schoonhen@appliedskills.com or call him (from 9-5 EST, Mon-Fri) at (973) 631-1607, ext. 103 to convey your name, title and contact information and your interest in participating.

Step 2 – Pre-Qualify

Dan will ask you a few short questions to pre-qualify you and/or your employees.

Step 3 – Take the Survey!

Once you are pre-qualified, you will be sent a website address, username and password to go on-line and take the survey.

- The surveys will be “self-administered” online.
- The surveys will be structured so that respondents complete it in about 40 minutes.

WHY:

- Improve the productivity of U.S businesses and strengthen the economic security of American workers
- Companies get access to the validated standards to update job descriptions and improve training programs
- Individual survey takers will be entered into a lottery for a digital camera (\$500 value).

WHEN: January – February 2003



ANNUAL GOLF OUTING

ASSOCIATION OF INFORMATION TECHNOLOGY PROFESSIONALS CHICAGO AREA WINDY CITY CHAPTER

DATE: Wednesday, JUNE 18th (Registration & Lunch is at 11 AM)
TIME: SHOTGUN START @ 12:30 PM Sharp
PLACE: PLUM TREE NATIONAL GOLF CLUB, HARVARD, IL (815-943-7474)
COST: \$85.00 PER Golfer (\$100 after June 1st)
INCLUDES: Lunch at 11AM, 18 Holes of Golf, Sit-down Prime Dinner and Prizes Galore)

VENDORS: Donations & Gifts Welcome -
INFORMATION: call Marv Lund 847-342-4890

Member Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____ Ext: _____ email: _____

Player #1: _____ Phone: _____

Player #2: _____ Phone: _____

Player #3: _____ Phone: _____

Player #4: _____ Phone: _____

Reservations 1st come, 1st served and must be accompanied by \$ 85 or \$ 100 per player non-refundable entry fee.

Make checks payable to no later than June 1st to: AITP, c/o Marv Lund,
Converge Corp. 3507 Sigwalt Street, Rolling Meadows, IL. 60008.

Hole Sponsorship and other low cost ways to advertise at the golf outing contact Marv at 847-342-4890

THANKS TO THOSE WHO CHAIR & HELP
ON OUR CHICAGO CHAPTER COMMITTEES
(**BOLD - CHAIRS**)

AWARDS:	Marty Klest
CHAPTER LIAISON:	John DeLauriea
COMMUNICATIONS:	Jeff Senger
Mail Lists:	Rich Barnier
Editing:	OPEN
Advertising:	Janet Haley
Chapter Directory	OPEN
WEB MASTER	C. Melidosian
MBR EDUCATION:	Annika Advaney
STUDENT EDUCATION:	David Branigan
DeVry Chicago:	Astrit Mehmeti
DeVry Addison:	OPEN
DeVry Tinley Pk.:	D. Branigan Ed.D.
Oakton CC:	D. Gronseth
Waubonsee CC:	P. Chapman
DePaul U:	John Fisher
Northern IL. U.	NEW CHAPTER
Benedictine U.:	B. Grabowski
S. Suburban Col.:	Wanda Rice
Robert Morris Col.:	Lisa Timmons
MEMBERSHIP:	Kathleen Ladner
Member Listings:	Rich Barnier
Retention:	Gerry Parran
Promotion	ALL Members
PROGRAMS:	Dennis Macumber
Schaumburg:	Marv Lund
Chicago Loop:	Randy Schmidt
NW & West Suburbs:	Ray Cebold
SIG GROUPS:	
Executive IT/CIO:	Jean Holley
CIO/Chicago Loop:	Jean Holley
CIO/West Suburbs:	Marv Ritter
CIO/North Suburbs:	Perry Cliburn
Government:	M. Anderson
CRM & KM:	Terry Hinaris
E-Business: Loop	Randy Schmidt
NW & W Suburbs	Ray Cebold
ERP:	OPEN
Wireless:	Tom Weber
E-Security:	Chuck Ryan
Disaster Recovery	Mike Raimondi
Consulting/NACCB	Marty Klest
Sales/Marketing	Gerry Parran
SPECIAL EVENTS:	Marv Lund

**Announcement For New AITP Chicago
Newsletter Format**

We are in the process of designing the new format. All suggestions are appreciated. Some of the suggestions we are looking for:

- Articles
- Format
- Columns; recurring, upcoming...

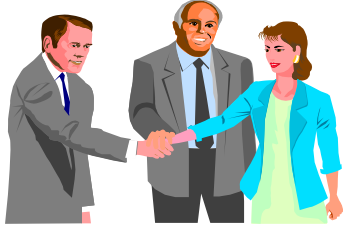
Please send all suggestions to Jeff Senger (jsenger@sencoinc.com) or call at (847) 202-6697 x 25

**Announcement for New AITP Chicago
Website**

We are in the process of creating the new format for the AITP Chicago Website. It will have a much current look and much more information.

It will be coming out soon so watch for the launch announcement.

THANKS ALSO FOR THOSE RENEWING YOUR MEMBERSHIP YOU ARE THE REASON OUR CHAPTER IS NUMBER ONE!



WELCOME NEW MEMBERS!!

Anthony Barone, John M. Braly, Michael Brown, Steve T. Duke, Melissa J. Erlich, Wayne G. Johnson, Al Kannan, Norma W. Marshall, Roman S. Montagueo II, Mark Norton, Peter G. Olivola, Arnie Penner, Frank Rehn, Gerald Staudt, Susan K. Stephens, William R. Waas, Frederick G. Weaver, Robert Wheeler, Ruth E. Andersen, Neil Banoff, Patricia Brady, Adrian F. Czajka, Anastasia A. Hallab, Nahid M. Jilovec, Angela M. LiVolsi, Mary Jo Neville, Robert L. Peters, Farrukh Saifullah, Ernnest H. Schum, John S. Sinkus, Denise Tat and Carl D. Thomas

THANKS TO CIO - EXECUTIVE IT YEAR AWARD NOMINATIONS REVIEW COMMITTEE

Lawrence Winkelman chaired the nominations review committee again this year with his team and all should be congratulated on doing an excellent job under very tough circumstances. With so many excellent IT professionals submitted with well prepared nomination papers it was the most difficult year yet. Thanks goes to former CIO of the year committee members: Larry Buettner CEO of NuVista Technologies, Maribeth Anderson, CIO at Anexsys, John Moon CIO at Baxter Healthcare, Richard Pawlicki Dir. of IT at Schnadig Corp., Gary Matula CIO at Molex, Mark Barry COO at The Ticket Reserve, Lloyd Love CIO at Amcol Int'l and Perry Cliburn CIO at Hewitt Associates.

AITP MEMBERSHIP

In today's fast-paced world of technology, there is an association that offers its members limitless opportunities for professional and personal growth. With thousands of IT professionals in 250 chapters across the US and Canada, AITP provides the means for a broader understanding of principles in the IT industry. AITP membership means being a part of a long-standing, progressive, professional association well respected in the Information Technology industry. Involvement in AITP is job enrichment. Enhance your technical and managerial skills, while building your competence and professional dimension. Interaction with a broad spectrum of IT professionals stimulates a disciplined, purposeful and goal-oriented approach to the job and its opportunities.

AITP's Professional Development includes educational programs on the national, regional, and chapter levels for members in entry-level to upper-management positions. There are also, Special Interest Groups, National & Regional Conferences, Private & Public Sector Recognition Awards, Executive IT / CIO of the Year Awards, and individual member professional contribution Awards.

The heart of AITP lies in its local chapters where members have the opportunity for direct networking with their peers; informal discussions, educational seminars, and exchanges of ideas for the solution of common problems are a major membership benefit. Contact Kathleen Ladner at kathleenladner@att.com

AITP Members - E-mail Needed

We have been reaching out to our members and those interested in receiving newsletter via E-mail, in addition to our usual means of communication. Please help us to accomplish this by sending your e-mail address to us at:

rich.barnier@aitpchicago.org.

AITP CHICAGO AREA SPECIAL INTEREST GROUPS

If you would like to be added to or work on any of these Chapter SIG Groups please contact Chairperson or
Lise Gorajski @ AITPSIG@AITPChicago.org

E-COMMERCE – SIG

Randy Schmidt – Chair – Chicago Loop
Monthly Meetings: TBA via web & email
Location: Chicago Loop
Topics: per web page updates
RSVP to: randall.schmidt@aitpchicago.org

Ray Cebold – Chair – NW & West Suburbs Area
Location: TBA
Topics: per web page updates
Monthly meetings: TBA via web & email
RSVP to: ray.cebald@aitpchicago.org

EXECUTIVE - IT/CIO

Jean Holley – Chair Loop
CIO @ USG Corporation
Marv Ritter – West Suburbs
CIO @ Millward Brown
Perry Cliburn – NW Suburbs
CIO @ Hewitt Associates
Invitation only – non transferable
RSVP/Info cio.sig@aitpchicago.org

ERP

Paul Dittmann - temp
paul.dittmann@aitpchicago.org

WIRELESS

Tom Weber thomaspweber@hotmail.com
Wireless.sig@aitpchicago.org

CRM & KNOWLEDGE MANAGEMENT

Terry Hinaris – co-chair
RSVP Info: crm.sig@aitpchicago.org
Meetings: per web page updates

GOVERNMENT

Maribeth Anderson – Chair
Gov.sig@aitpchicago.org

CONSULTING/NACCB

Marty Klest – Chair
RSVP/info consulting.sig@aitpchicago.org
For consulting businesses & consultants

SALES DEVELOPMENT

Gerry Parran – Chair
RSVP/info sales.sig@aitpchicago.org
For professional sales/marketing

ELECTRONIC COMMERCE FORUM

ECF-SIG

David Hough PE CPE & Gerald Staudt – Chair
RSVP/Info Gerald.Staudt@remax.com
eCommerce Technology

DISASTER RECOVERY

Mike Raimondi - Chair
paul.dittmann@aitpchicago.org

e-SECURITY w/CSI

Chuck Ryan, CISSP – Chair
Meetings: per newsletter announcement
RSVP/info security.sig@aitpchicago.org

VENDOR MANAGEMENT SYSTEMS

Cynthia Goss (TransUnion Corp) and Karen
Wilson (MakeCorp) are Co-Chairs
Purpose is to assist each other with best practices
in Vendor Management.
Meetings info: per web page updates

AITP/SIM new SIG Focus group

Jeffrey R. Senger - Chair
jsenger@sencoinc.com
Build strengths & synergy between AITP/SIM

EXECUTIVES CLUB of CHICAGO

CEO/CIO Focus Group
Rich Barnier – Co-Chair
Rich.Barnier@AITPChicago.org
Build strategic Executive level partnerships

AITP Professional Membership Application (Rev. 1/03)

Please complete all sections of the application.
(PRINT OR TYPE LEGIBLY)

List your certifications _____

Former Member
 Former Student Member
 Former Interim Member

Name: First _____ Middle Initial _____ Last _____

Employer Name: _____ Your Title _____ Dept/Div. _____

Employer Address: _____ City _____ State/Prov. _____ Zip + 4/Postal _____

Home Address: _____ City _____ State/Prov. _____ Zip + 4/Postal _____

Send Mail to: ~ Home ~ Company *AITP may include my name& address for mail list rentals:* Yes No

Business Phone: _____ Home Phone: _____ Fax: _____

E-Mail Address: _____

PLEASE NOTE THAT YOU MAY ALSO JOIN ONLINE AT OUR WEBSITE: WWW.AITP.ORG

Association Dues: \$ 160.00 **Chapter Selected: Chicago Windy City # 147**

One time Processing Fee: \$ 15.00 **CHAPTER WEB SITE: www.aitpchicago.org**

SUB-TOTAL \$ 175.00 Dues include two free meals at chapter meetings!

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Specify Payment Method: Visa MasterCard Check Money Order **(PRINT LEGIBLY)**

Name on the credit card _____
Card Number _____ Expiration Date _____

I hereby apply for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association of Information Technology Professionals.

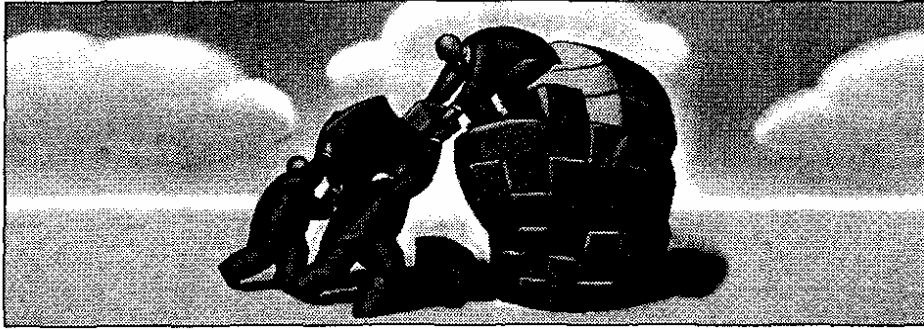
Applicant's Signature: _____ Date _____

Sponsors Name: _____

Free Special Interest Group Signup Section - check the groups desired below:

- | | |
|---|--|
| <input type="checkbox"/> E-Business / E-Commerce | <input type="checkbox"/> CRM & Knowledge Management |
| <input type="checkbox"/> E-Security / Disaster Recovery | <input type="checkbox"/> Business Intelligence (reporting) |
| <input type="checkbox"/> Executives/CIO | <input type="checkbox"/> ERP |
| <input type="checkbox"/> Wireless | <input type="checkbox"/> Government |
| <input type="checkbox"/> Sales Development | <input type="checkbox"/> Consulting/NACCB |

Interested in forming a new group?: Group Name: _____



We solve all kinds of recruitment and training problems for all kinds of companies.

DeVry. It's your one source resource.

Our Institutes of Technology turn out graduates who are highly skilled in a variety of fields: computers, business, telecommunications, electronics and accounting.

Our Keller Graduate School division produces skilled Master's level graduates in Business Administration (MBA), Accounting and Financial Management, Information Systems Management, Project Management, Human Resource

Management, and Telecommunications Management.

And Keller's Center for Corporate Education provides customized training to meet the managerial and technical needs of companies like yours.

Our Becker-Convser CPA Review prepares individuals for certification in public and managerial accounting. Since 1957, over a quarter-million CPAs have come from Becker's review course.

For more information, visit our Web site at www.devry.edu or call the number that fits your needs.

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(773) 929-7837

DeVry/Tinley Park
(708) 342-3100

Becker-Convser CPA Review
1-800-868-3900 ext.94

Keller/CCE
1-888-KELLER-8

DEVRY

A higher degree of success.®

2003 BOARD OF DIRECTORS of the "WINDY CITY" CHICAGO AREA CHAPTERS

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dennis.macumber@aitpchicago.org

SIG Liaison

Lise Gorajski
(708) 447-3930
AITPSIG@AITPChicago.org

Chapter Liaison

John DeLauriea
john.delauriea@aitpchicago.org

Awards

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mklest@makecor.com

Executive Vice President

Ray Cebold
(630) 434-8812
ray.cebold@aitpchicago.org

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AITP MISSION STATEMENT

It is the mission of AITP to provide superior leadership and education in Information Technology. AITP is dedicated to using synergy of Information Technology partnerships to provide education and benefits to our members and to working with the industry to assist in overall promotion and direction of Information Technology.

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