



# The Shoreline

JANUARY 2005

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[www.AITPChicago.com](http://www.AITPChicago.com)

DID YOU WIN THE US SAVING BOND FOR \$200.00? **FIND OUT AT OUR MONTHLY CHAPTER MEETINGS**

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## Monthly SIG's

Several interest groups meet monthly on a wide range of topics/interests. See page 17 for details and contact one of the chairs.

## Executive IT/CIO SIG Breakfasts

These gatherings are scheduled monthly. For further information please send email to [Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com) .

## OPEN SIG CHAIRS

Our Disaster Recovery SIG and Consulting SIG are looking for individuals to become Chair or Co-Chair of these SIG groups. Please contact [Paul.Dittmann@AITPChicago.com](mailto:Paul.Dittmann@AITPChicago.com) with your interest and questions.

## SOME OF THE COMING EVENTS

AITP Chapter Dinner – Page 5

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Check Out page 17 for SIG Contacts

## Presidents Message

By Paul Dittmann

### President's Message – December 2004

#### Happy New Year!

A special thanks to our Chapter Board Members for their hard work during the year. It takes a dedicated team of volunteers to make sure we can provide continued value to our members. If you meet one of them at one of our events, be sure to thank them and provide feedback on additional topics and events that are of interest to you and your organization.

#### Our January 10 Chapter meeting has a presentation geared to present and future CIOs.

Adam Hartung will discuss "Reinventing Success for the CIO". See [www.aitpchicago.com](http://www.aitpchicago.com) for more information.

#### Plan Now for our April Meeting – Hossein Eslambolchi, President of AT&T Global Network

Technology, CTO and CIO will be our guest speaker. The location will be announced later this month.

#### Our December 13 Chapter Meeting Presentation was on [E-Mail Continuity and Disaster Recovery](#).

This presentation will be available soon on our website. We will be adding a place on our website to store presentations and articles that are not related to a specific SIG group.

**CTO SIG** - Our CTO SIG meeting on December 15<sup>th</sup> provided an opportunity for CTOs from 18-20 firms to share information on IP telephony. Those who have already completed implementations (or are in process) were able to share their experiences with CTOs planning the move to IP telephony in the coming year. You can find information on future meetings on our Special Interest Groups page (Exec/CTO/CIO SIG).

**AITP National forms a Strategy and Research Advisory Group** – John Braly, the CIO of TTX, and I are participating in AITP's new R&S IT Advisory Group. We are still in the organizational phase, but expect to begin work this month. I'll provide more information as it becomes available, but feel free to suggest potential research areas that would be of value to you and/or your company.

AITP has agreed to help provide technology speakers and panelists for the **Union League Club of Chicago's TechForum** events for 2005. These are monthly events, with the first being scheduled for January 25. An event calendar will be posted soon.

**Web Site Link for Speakers** – If you would like to present at one of our meetings or participate in a panel discussion on a particular topic, please either use the Speakers icon on our homepage or e-mail me at [paul.dittmann@aitpchicago.com](mailto:paul.dittmann@aitpchicago.com) .

Remember to take advantage of the events sponsored by the **Executive Club of Chicago** ([www.executivesclub.org](http://www.executivesclub.org) ). I look forward to seeing you at one of our SIG or Chapter meetings – **and don't forget to bring a friend.**

Sincerely,

Paul F. Dittmann  
President, AITP Chicago  
[Paul.Dittmann@AITPChicago.com](mailto:Paul.Dittmann@AITPChicago.com)

## **FREE MEMBERSHIP – STUDENTS**

Did you know our chapter pays for the first year of full membership in our chapter to all student chapter graduates? Our chapter has over 300 student members and growing!! For additional information please contact David Branigan, Ed.D. at Student Awards via e-mail at [Dave.Branigan@AITPChicago.com](mailto:Dave.Branigan@AITPChicago.com)

### **FREE Project Management**

Are you still waiting for headcount to increase? Project timetables falling through the cracks? Could you use some extra help? FREE!

DeVry University's capstone course, Senior Project, requires students to "apply knowledge and mastered skills, including problem-solving techniques and project-management methods, to an applications-oriented project."

You can take advantage of this opportunity to have senior-level computer information systems and network and communications management students do a project for you.

If the idea sounds intriguing, send Dave Branigan an email ([david.branigan@aitpchicago.com](mailto:david.branigan@aitpchicago.com)) to find out how to get a project team working for you.

### **DeVry University Scholarship Programs**

The price of higher education and the related issue of affordability are key concerns for the families of college applicants. DeVry is keenly aware of this issue.

As a response to address affordability and attract new students who would have a strong technology interest, we have developed several new scholarship programs. I have developed the list of DeVry University Scholarships. All of these scholarships are renewable if the student meets the prescribed level of academic achievement. For more information on any of these scholarships please contact Kerrie Flynn at our campus. She can be reached at extension 3582.

- \* Dean's Scholarship HS students with an ACT score of 24 or higher must start DeVry within one year of graduation
- \* Presidential Scholarship- the top ten Dean's scholars compete for two of these full tuition scholarships after a competitive essay is graded
- \* Community Scholar Award- allows every HS in the state to award a \$1,000 scholarship to any student meeting our entrance criteria
- \* Community College Scholarship allows any CC grad with a 3.3 CGPA to receive a \$1,500 per term scholarship.

\* Community College Community Scholarship allows each regionally accredited two-year college to award a \$1,000 scholarship to any of their graduates meeting our entrance criteria

\* Cisco Scholarship grants a graduate of a HS or CC CISCO Academy program to receive 1 \$1,200.00 per term scholarship.

These students will also receive some course credit for the ECT, NSA and NCM programs.

\* FIRST Scholarship awards a \$1,00 per tem scholarship to students who competed in a regional FIRST Robotics competition.

\* SkillsUSA VICA Scholarship awards a scholarship to HS seniors who place 1st, 2nd, or 3rd in selected competitions.

\* Community College Scholar Award offers the opportunity for every regionally accredited two-year school to award one graduate a DeVry scholarship worth \$1,000.00 per term

### **For HS and CC faculty**

\* Fellowships Allows HS and CC faculty to take up to 12 undergraduate or 9 graduate credit hours and waive all tuition and application fees.

### **PROMOTION TO HELP CREATE NEW STUDENT CHAPTERS**

Does your alma mater have a student chapter of AITP? Why not help get one started. AITP is conducting a promotion targeted to help establish new student chapters. For new student chapters formed by May 31, 2005, each charter member will be able to join for \$25 versus the usual \$35 annual student membership rate. This promotion applies to applications included with the new student chapter charter application paperwork submission to HQ.

So, contact your alma mater and help them start a student chapter today. For more information contact Dave Branigan, Student Chapter Coordinator for the Windy City Chapter, at [david.branigan@aitpchicago.com](mailto:david.branigan@aitpchicago.com).

**Association of Information Technology Professionals (AITP)  
Dinner Meeting Events information**

Date and Time: January 10th, 2005, 5:30 Registration, Presentation at 6:30 and Dinner 7:45

Location: Lamirage Restaurant (On Algonquin Road just few blocks east of Route 53)  
3224 Algonquin Road  
Rolling Meadows, IL  
847-222-1222

Event Type: Presentation and Dinner

Sponsor: Association of Information Technology Professionals AITP

Price: Members \$30, Nonmembers \$40, Students \$20, at the door add \$5

**Topic/Theme:** "Reinventing Success for the CIO"

The CEO's agenda has changed dramatically the last 2 years. Now the focus is on growth. The opportunities have never been greater, nor the risks. What's required of the IT department has grown and changed, yet budgets are not rich. Simultaneously, in an era when half (or more) of all capital dollars are dedicated to IT, the role of the CIO in driving the growth agenda is far more dramatic than ever before. For CIOs to succeed in 2005 requires they "reinvent success" and develop a new approach to leadership as well as the tools they use. This new approach involves clearly understanding the use of lifecycles and disruptions to meet rapidly changing needs.

**Speakers:** Adam Hartung

Adam is a Harvard MBA graduate and co-authoring the book "Re-Inventing Success", book forward by Tom Peters. His career has taken him across multiple industries as an executive a DuPont, PepsiCo's Pizza Hut Division, Head of Sales and Marketing at AM International. He also worked at The Boston Consulting Group, and own company which was purchased by Cooper & Lybrand. He now leads his own firm, The YoungHart Group, which is focused on helping organizations reinvigorate growth, innovation and breakthrough performance. He is also working on a new book on this topic.

How to register:

Please register using the meeting link on the [www.aitpchicago.com](http://www.aitpchicago.com) web site before noon on the Friday before the event. We have to provide the restaurant with an estimate of the attendance. You may also use the web link over the weekend. For late registrations and cancellations on the day of the event, please call Paul Dittmann at 312-264-5669.

**Sales Leadership Breakfast Meeting: Jan LaHayne, CIO, Littlefuse, Speaker**  
*Metropolitan Club, Sears Tower, 8:00 AM, Thursday, January 27, 2005*

We are pleased to have Jan LaHayne, CIO, Littlefuse, as the featured speaker for our January AITP Sales Leadership meeting. Jan will provide us with background on the electronic components industry as well as give us suggestions on how the vendor community can add value to the IT community.

The meeting will be held at the Metropolitan Club, 67th floor of the Sears Tower and will commence at 8:00 AM. The duration of the event is approximately one hour. A continental breakfast buffet will be provided. The fee for members is \$30 and for non-members the fee is \$35. You may [Click Here to register](#) online or register by contacting Gerry Parran by phone at (847) 644-2699 or by email, [gerry.parran@aitpchicago.com](mailto:gerry.parran@aitpchicago.com). If you will be paying at the door, please bring cash (exact change please) or check (made out to AITP). No credit cards can be accepted at the door.

## **CONGRATULATIONS TO BARNIER HE WON THE ELECTION!!**

Monday, September 20, 2004

### **Finally a Presidential Candidate we can all agree on!**

#### **On Richard Barnier's nomination for President/Director of the North Central Regions**

By: Paul Dittmann, President of the Chicago Chapters of AITP "Windy City"

Richard Barnier has been nominated for President of the North Central Regions of AITP. These include all the 10 chapters in WI., MI, IL, and the Illinois boarder St. Louis MO. Chapter. You can vote for Rich at [www.aitp.org/vote/](http://www.aitp.org/vote/). Our personal and professional relationship spans 20+ years where I have grown to respect Rich's leadership, integrity, unbelievable network of professional friendships, endless effort and knowledge of the business of IT. It wasn't until 7 years ago when I was a managing director in the technology practice at American Express that Rich talked me into joining AITP and I saw the incredible association it was and what Rich was doing to build the Chicago chapters. Following are just a small portion of his accomplishments:

#### **Under his leadership:**

- ✓ The professional membership of the Chicago Chapters has quadrupled
- ✓ SIGs (Special Interest Groups) have been formed where IT professionals with common interests can discuss IT issues in more detail – for instance, the VMS SIG spent a year developing a best practices white paper on Vendor Management Systems (the white paper is available on the VMS SIG page of our web site). The CRM SIG is presenting a panel this month on the metrics relevant to the different areas covered by CRM systems. These are just samples of the value these SIGs are providing to our local IT community.
- ✓ CIO and CTO SIGs have been formed that hold breakfast meetings where senior IT executives can share issues and resolutions in a relaxed environment. Rich is co-facilitator for these meetings
- ✓ Through participation with The Executives' Club of Chicago, our Chapter has reached out to CEOs, COOs, CMOs and CFOs to broaden communications between CIOs and the other C-Level executives. Rich helped develop their CEO/CIO roundtables and participates on their Technology Committee
- ✓ Our Chapter's CIO of the Year Award has thrived and is now, for the second year, co-sponsored by The Executives' Club of Chicago, the city's premier association for C-level executives. Their lunch meetings and Tech Forums draw well in excess of 500 people. The head table at their luncheons usually contains CEOs from 20-30 major Chicago area corporations.
- ✓ We have become the organization that other associations come to for expert speakers and panelists.

Equally as important as his contributions to our Chapter are his contributions to the IT community. I asked the membership if anyone would like to add their comments and received several dozen replies. I thought I would share a few with you below.

***From Jan LaHayne, CIO of Littlefuse, Inc.***

“Rich understands that the "business of business is business" and he brings together CIOs, CFOs, and CEOs. He has invited me and a number of my C-level executives to various meetings where key CEOs from our customer base are speaking. Not only are the meetings informative for my CEO and CFO, but it helps emphasize that CIOs are key strategic business partners--not just cost center techies.

If there are areas of concern that I have confronted in I.T. that has major strategic impact, Rich's rich contact list includes someone who can assist me. If I needed some contacts to put in place a virtual global help desk, Rich knew the companies who were global and those that ran their global help desk internally and those companies who outsourced their global help desks.

Those types of relationships are invaluable to a busy executive, and because Rich Barnier is so well thought of throughout the Chicago metro area, no CIO has ever refused to assist me with a particular issue when Rich has referred me to them.

Finally, I think the success of the AITP Chicago Chapter is directly tied to Rich. He brought together the brightest and the best of the Chicago senior level Information Technology executives, and insured that their investment of time in AITP was valuable, worthwhile, and increased their I.T. knowledge base. He works well with other professional groups--SIM, The Executives Club of Chicago, etc., and is respected across many multiple professional organizations and disciplines.

I also cannot emphasize enough what a fine gentleman Rich is. He is always professional, but personally, he is kind, warm, and genuinely interested in the people he meets, their home and family life, as well as their professional aspirations. I have asked favors and advice about my own career of Rich, and he has always been available, been a great listener, and has used his myriad of contacts and relationships to steer me in the right direction.”

***From Tony McDonald, SVP & Managing Director, AON Corporation***

“It's hard to put into words what I've seen Rich do in Chicago. He is the master networker. I like to tell people that I saw someone on the street today that did not have Rich's card. But I have no doubt that he will have one by the end of the day.

The most impressive thing about Rich is how much he gives of himself to help everyone with whom he comes into contact. Time after time, I have either seen him or been told by other people a story of a connection that Rich went out of his way to make. Rich treats everyone with respect and gets the same respect back from all of us.

Rich's connections extend to the senior management level. He has done more to elevate the

perception about IT at this level than I would have thought possible for just one person. Because Rich speaks to and is trusted by the CIO's and CEO's of so many companies, he is able to impress upon people ideas and encouragement for getting the most value out of the IT investment.

I'm writing this because I want to say thank you to Rich for doing so much for his industry. But also because I want to say thank you to Rich for being such a great person and someone I'm proud to say is my friend. “

***From Jean Holley, Senior VP and CIO of Tellabs***

“Rich Barnier has dedicated a significant amount of his personal time and effort to create opportunities and to build programs that “close the gap” between IT and the business at all levels in an organization. He recognizes the need to have strong IT relationships at the C-levels and has been instrumental in helping executives develop and strengthen these relationships. Rich Barnier is respected by his peers as not only an excellent IT executive, but a thought leader who works to help executives achieve their vision.”

***From Patrick E. Moroney, - SVP/CIO HealthCare Service Corporation - BlueCross BlueShield of Illinois, Texas, New Mexico***

"Rich Barnier is the premier networker and community builder. Through vehicles like the Executives Club of Chicago he has brought together CEOs and Senior IT leaders in a partnership focused on improving the value of IT, the vibrancy of senior IT executive careers and the vitality of the Chicago business community. I know of no one in Chicago or other areas of the country who has so unselfishly given of himself to help build relationships across the "C" level landscape."

***From David Gillhouse, Vice President Information Technology, The Chamberlain Group, Inc.***

"Rich is an ambassador of IT from the classroom (universities, student organizations & AITP symposiums) to the boardroom (organizing the CEO/CIO focus group within The Executives Club of Chicago). Rich has brought IT to the forefront of C level executives communicating the strategic importance of applied business technology.?"

***From Larry Buettner, CIO, Wheels Inc.***

“In conjunction with Pat Moroney, Rich was instrumental in establishing the CIO level job networking that has provided numerous leads and jobs for many of our colleagues. This was an outstanding success and provided an invaluable service to us all. As the economy has improved, it remains a source of posting and finding new resources

**From John Pomeranz, VP and CIO, Trizec Properties**

Rich Barnier devotes countless hours to help technology executives' work better and together - sharing knowledge and experiences, discovering opportunities for professional growth and expansion of services, enabling us to do our jobs better or more easily.

His commitment to IT professionalism, executive leadership, and comradeship has endured through industry growth and contraction, and produced a new level of professional organization for Chicago AITP.

***From Mike Altendorf, VP of IT, Ace Hardware Corporation***

“Rich does a great job networking with all "C" level executives. He is enthusiastic and tireless in bringing CIO's together for discussions as well as getting CIO's to mix with other "C" level executives at luncheons, presentations and roundtable discussions. Rich is a tremendous advocate for the CIO.

**From Ellen Barry, CIO, Metropolitan Pier & Exposition Authority**

Just a note on how much I value Richard Barnier's role in AITP. Richard has been a significant help in introducing CIOs and other 'C' level professionals. Through his efforts with AITP, as well as other organizations like the Executives' Club of Chicago, Richard is always reaching out to the senior technical community by inviting groups of us to join him at thought leadership events. He performs a wonderful service of introducing us to others in our field and providing insights in the value others bring to the technology community. Networking is an important component of our professional growth and Richard has been very effective in helping many of us connect.

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The list goes on and on of Rich’s accomplishments in our profession. I would also like to mention that in 2002 Rich received the highest honor an AITP member can get, the “Lifetime achievement” award. Only a handful of members have “earned” this award since AITP was founded in 1951.

I think the above comments give you the picture. It is hard to add much without being redundant. On a personal level, I have valued Rich as a mentor and friend for over twenty years. You won’t find a more effective or energetic advocate for AITP and the IT community. He deserves your vote for President of the North Central Regions.

Please feel free to contact me with any questions at [Paul.Dittmann@AITPChicago.com](mailto:Paul.Dittmann@AITPChicago.com).



## ANNUAL "ECONOMIC OUTLOOK " LUNCHEON "The Economic Outlook for 2005 and Beyond"

*featuring*

**Terry Savage**  
**Financial Columnist**  
**Chicago Sun-Times**



**Terry Savage** is a nationally recognized financial authority and television personality. Her *Chicago Sun-Times* column on personal finance has been a must-read for the past 15 years, and she has written 3 best selling books on the subject. Her most recent is **The Savage Truth on Money**. Terry also frequently appears on Channel 5 in Chicago, and on CNN and PBS commenting on the economy, the markets, and personal finance. She posts her columns and answers readers' questions at [www.TerrySavage.com](http://www.TerrySavage.com).

Terry's expertise comes from experience. She was a founding member and the first woman trader on the Chicago Board Options Exchange, as well as a member of the Chicago Mercantile Exchange International Monetary Market. Terry is a highly respected member of the corporate community as well, serving as a director of McDonald's Corporation and the Chicago Mercantile Exchange, and having also previously served on the boards of Pennzoil-Quaker State, Devon Energy and Broadway Stores. Savage also serves on the board of local civic organizations, including Northwestern Memorial Foundation, Junior Achievement, The Museum of Science and Industry, the Hooved Animal Humane Society, and The Executives' Club of Chicago.

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**Alan Murray**  
**Washington D.C. Bureau Chief**



**Alan Murray** is CNBC's Washington D.C. Bureau Chief, responsible for providing regular, in-depth coverage of the people and institutions in Washington D.C. that impact the markets for the network. Previously, Murray was co-anchor of "**Capital Report with Alan Murray and Gloria Borger.**"

Before joining CNBC, Murray served as the Washington D.C. bureau chief for **The Wall Street Journal** and continues his relationship with the Journal by contributing a weekly column for the newspaper.

Murray is also a regular panelist on Public Broadcasting Service's "**Washington Week in Review.**" He is the author of two best-selling books: "The Wealth of Choices: How the New Economy Puts Power in Your Hands and Money in Your Pocket," and "Showdown at Gucci Gulch: Lawmakers, Lobbyists and the Unlikely Triumph of Tax Reform," co-authored with Jeffrey Birnbaum.

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**Jim Rogers**  
**Author**  
**“Adventure Capitalist”**



**Jim Rogers** is the author of “**Investment Biker**” (Random House 1994), “**Adventure Capitalist**” (Random House 2003) and “**Hot Commodities**” (Random House 2004).

Born in 1942, Jim Rogers had his first job at age five, picking up bottles at baseball games. Winning a scholarship to Yale, Rogers was coxswain. Upon graduation, he attended Balliol College at Oxford where he became an Oxford Blue. After a stint in the army, he began work on Wall Street. He co-founded the Quantum Fund, a global investment partnership. After 10 profitable years when the portfolio gained 4,000% while the S&P rose less than 50%, he decided to retire, at the age of 37, but wouldn't remain idle.

Continuing to manage his own portfolio, Rogers served as a professor of finance at Columbia University Graduate School of Business and was a regular media commentator. At the same time he laid the groundwork for his lifelong dream, an around-the-world motorcycle trip: more than 100,000 miles across six continents. That journey became the subject of Rogers' first book, “Investment Biker.”

Having returned to New York after his second record setting trip of 152,000 miles, this time in a custom-made Mercedes Benz (chronicled in Rogers' second book, “Adventure Capitalist”), he continues to comment in the media on financial topics, while he and his wife enjoy the pleasures of parenthood. His third book, “Hot Commodities”, was published in December.

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**Diane Swonk**  
**Chief Economist, Senior Vice President & Director of Economics**  
**Bank One**



**Diane Swonk** is the Director of Economics/Chief Economist and a Senior Vice President for **BANK ONE** in Chicago. Diane started her career with the legacy First Chicago Corporation in 1985. She quickly moved up the ranks, proving herself as a regional economist with her forecast for a renaissance in the Industrial Midwest just one year later. She designed the Bank's regional model, has published several nationally acclaimed studies, manages the Bank's Corporate Economics Group, and recently published her first book: "The Passionate Economist: Finding the Power and Humanity Behind the Numbers", which is currently being translated into Chinese. In addition, she serves as a Clinical Professor for DePaul University's highly rated evening-MBA program.

Diane is called upon as an economic expert by policymakers from Washington to Tokyo. She sits on several advisory committees to the Federal Reserve Board, its regional banks, and the Council of Economic Advisors for the White House. You have regularly seen Diane on national and international television, and read her commentary in the top financial news publications in the world.

Diane has served on several boards, which include the National Association for Business Economics (NABE), the Finance Committee for the Executive Club of Chicago, and is a member of the Board of Trustees for the Illinois Council on Economic Education. She is a past President of NABE, a title that Fed Chairman Alan Greenspan and several Federal Reserve Presidents have also shared.

#### Directors outlined

Robert H. Fitzgerald  
Second Vice President  
Bank of America

Dennis J. FitzGinn  
Chairman, President & CEO  
Tribune Company

James E. Goveen  
Retired Chairman & CEO  
United Airlines

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Hanner Klein  
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CEO, S.R. Driscoll

Edward J. Zander  
Chairman & CEO  
Motorola, Inc.

## About the Executives Club of Chicago

### Chicago-based programs, with global impact

Ranked as one of the nation's top three business forums by the Washington D.C.-based "Top-Speaking Forums," The Executives' Club of Chicago earns that reputation with effective programs and activities.

Our regular luncheon speakers are the CEOs of Fortune 100 companies. We provide our members -- and all Chicago business -- a seat at the table as key diplomats and international business leaders shape policy for the global economy. International Advisory Council assists in establishing critical strategic alliances in cities throughout the world, helping to ensure that wherever our members travel, they can rely on Executives' Club to connect with viable business prospects and partners, to monitor trends, and to gain access to the executives and diplomats who drive the global economy.

Chicago Programs: Club members convene for ten luncheon meetings yearly to hear nationally known CEOs, politicians and policy-makers. Luncheons provide an ideal forum for members to develop business contacts and entertain clients. Our 9 Committees and 4 Special Interest Groups sponsor 30 special briefings on business issues throughout the year.

Washington, D.C.: Executive Leadership Briefings bring Executives' Club delegations together with senior government officials for off-the-record meetings on trade and economic issues.

International: Since 1990, when the Club's first Executive Leadership Mission visited the former Soviet Union and Finland, the Executives' Club has conducted 4 international missions to Belgium, Germany, Hungary and Poland (1992), to the People's Republic of China and Hong Kong (1994) and to Paris, Brussels, Berlin and Prague to meet with senior officials of the European Commission, the European Parliament and senior officials in the public and private sector (1995). Led by Governor Edgar and Executives' Club President Kaarina Koskenkylä, this most recent mission identified a wide range of trade, joint venture and investment opportunities available in these countries for our members in the European market place of 350 million people.

### Networking opportunities: Committees and Special Interest Groups

With our membership growing each year, it's sometimes difficult to meet those Executives' Club members who can most positively impact your business. To facilitate networking among our members, the Club has established 13 dynamic committees and special interest groups. These committees develop programs/briefings that focus on specific topics and provide a forum for all Club members with the opportunity to meet and network with other members who share their special interests. In addition, committee members take responsibility for nominating and screening new Club members who will keep our organization vital and enhance the value of Executives' Club membership for all.

Committee members serve by appointment of the Club's Chairman. Active participation (a minimum of 2 general meetings and two briefings per year) is critical to the effectiveness and impact of these committees. If you wish to be considered for a committee appointment, please contact the Club office.

For more information on this and other programs please contact:

Richard C. Barnier, Chairman CEO/CIO Focus Groups  
[Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

THANKS TO THOSE WHO CHAIR & HELP  
ON OUR CHICAGO CHAPTER COMMITTEES  
(**BOLD - CHAIRS**)

<b>AWARDS:</b>	<b>Marty Klest</b>
<b>CHAPTER LIAISON:</b>	<b>John DeLauriea</b>
<b>COMMUNICATIONS:</b>	<b>Jeff Senger</b>
Mail Lists:	Rich Barnier
Editing:	Barnier/Dittmann
Advertising:	Jeff Senger
Chapter Directory	OPEN
<b>WEB MASTER</b>	<b>C. Melidosian</b>
<b>MBR EDUCATION:</b>	<b>Annika Advaney</b>
<b>STUDENT EDUCATION:</b>	<b>David Branigan</b>
DeVry Chicago:	Astrit Mehmeti
DeVry Tinley Park:	Dave Branigan
ITT Tech Mt. Prospect:	Bill Martin
ITT Tech Burr Ridge:	Marquita Curry
NIU: Brian Mackie	
Oakton CC:	Doris Gronseth
<b>MEMBERSHIP:</b>	<b>Kathleen Ladner</b>
Member Listings:	Rich Barnier
Retention:	Gerry Parran
Promotion	ALL Members
<b>PROGRAMS:</b>	<b>Dennis Macumber</b>
Schaumburg:	Marv Lund
Chicago Loop:	Randy Schmidt
NW & West Suburbs:	Ray Cebold
<b>SIG GROUPS:</b>	
Executive IT/CIO:	Rich Barnier
IT Transition Group	Paul Dittmann
CRM & KM:	Terry Hinaris
Electronic Commerce	Angela LiVolsi
Executives Club CEO/CIO	Rich Barnier
CTO or equivalent	Rich Barnier
Wireless:	Tom Weber
E-Security:	Ken Watson
Disaster Recovery	OPEN
Consulting/NACCB	OPEN
Sales/Marketing	Gerry Parran
Sales Transition Group	John Hoagland
Vendor Mgmt Sys	Cynthia Goss
Infrastructure	Marty Klest
<b>SPECIAL EVENTS:</b>	<b>Marv Lund</b>

### **Announcement For New AITP Chicago Newsletter Format**

We are in the process of designing the new format. All suggestions are appreciated. Some of the suggestions we are looking for:

- Articles
- Format
- Columns; recurring, upcoming...

Please send all suggestions to Jeff Senger ([Jeff.Senger@AITPChicago.com](mailto:Jeff.Senger@AITPChicago.com)) or call at (847) 222-7150 x 25

### **Announcement for New AITP Chicago Website**

We are in the process of creating the new format for the AITP Chicago Website. It will have a much current look and much more information.

[www.AITPChicago.com](http://www.AITPChicago.com)

Check it out.

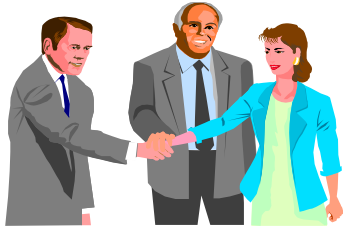
### **Members Please Follow Up On...**

**All Members:** The AITPChicago chapter is in the process of converting The Shoreline to an email only document. Please send your updated email address to Rich Barnier @ [Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

**SIG Chairs:** Please have your event listings and previous event notes to Jeff Senger, [jeff.senger@AITPChicago.com](mailto:jeff.senger@AITPChicago.com) by the 15<sup>th</sup> of each month so we may promote your SIG group.

**ALL Members:** Please email Jeff Senger, [jeff.senger@aitpchicago.com](mailto:jeff.senger@aitpchicago.com), and give your ideas for newsletter content and your opinion on the new format.

**THANKS ALSO FOR THOSE RENEWING YOUR MEMBERSHIP YOU ARE THE REASON OUR CHAPTER IS NUMBER ONE!**



**WELCOME NEW MEMBERS!!**

*Craig Diekman, Mark Griesbaum, James Huguelet, Paul Kanzer, Peter Kohl, Steven Stern, Randy Whitlock*

**MEMBER ANNIVERSARIES**

**Please congratulate and say “Thanks” for these members for all their years of dedication and service to AITP.**

**20 Years**

Robert E. Lescalet

**15 Years**

William P. Gallik

**10 Years**

Joan C. Nolan

John R. Nolan

**5 Years**

Roger Minale

Astrit Mehmeti

Larry E. Friedlander

Raymond A. Cebold

Michael Provenzale

William A. Morris

Lawrence Winkelman

Marguerite McCarthy

Ergash M. Karshiev

**AITP MEMBERSHIP**

The membership numbers are in for the end of December 2002. We again, by a far margin, are the largest AITP chapter in the known universe! Congratulations to all of you on a great 2002 year end to make this happen.

In today’s fast-paced world of technology, there is an association that offers its members limitless opportunities for professional and personal growth. With thousands of IT professionals in 250 chapters across the US and Canada, AITP provides the means for a broader understanding of principles in the IT industry. AITP membership means being a part of a long-standing, progressive, professional association well respected in the Information Technology industry. Involvement in AITP is job enrichment. Enhance your technical and managerial skills, while building your competence and professional dimension. Interaction with a broad spectrum of IT professionals stimulates a disciplined, purposeful and goal-oriented approach to the job and its opportunities.

AITP’s Professional Development includes educational programs on the national, regional, and chapter levels for members in entry-level to upper-management positions. There are also, Special Interest Groups, National & Regional Conferences, Private & Public Sector Recognition Awards, Executive IT / CIO of the Year Awards, and individual member professional contribution Awards.

The heart of AITP lies in its local chapters where members have the opportunity for direct networking with their peers; informal discussions, educational seminars, and exchanges of ideas for the solution of common problems are a major membership benefit. Contact Kathleen Ladner at [kathleen.ladner@AITPChicago.com](mailto:kathleen.ladner@AITPChicago.com)

## **AITP CHICAGO AREA SPECIAL INTEREST GROUPS**

If you would like to be added to or work on any of these Chapter SIG Groups please contact Chairperson or  
Lise Gorajski @ [AITPSIG@AITPChicago.com](mailto:AITPSIG@AITPChicago.com)

### **CRM & KNOWLEDGE MANAGEMENT**

Terry Hinaris – Chair  
RSVP Info: [crm.sig@aitpchicago.com](mailto:crm.sig@aitpchicago.com)  
Meetings: per web page updates

### **ELECTRONIC COMMERCE FORUM**

**ECF-SIG**  
Angela LiVolsi – Co-Chair  
RSVP/Info: [ecf.sig@aitpchicago.com](mailto:ecf.sig@aitpchicago.com)  
eCommerce Technology

### **CONSULTING/NACCB**

OPEN – Chair  
RSVP/info [Paul.Dittmann@aitpchicago.com](mailto:Paul.Dittmann@aitpchicago.com)  
For consulting businesses & consultants

### **EXECUTIVE - IT/CIO**

Rich Barnier - Chair  
Invitation only – non transferable  
RSVP/Info [Rich. Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)  
CIO peer group monthly meetings

### **DISASTER RECOVERY**

OPEN - Chair  
RSVP/Info: [Paul.Dittmann@AITPChicago.com](mailto:Paul.Dittmann@AITPChicago.com)

### **e-SECURITY w/CSI**

Ken Watson – Co-Chair  
Chuck Ryan – Co-Chair  
Meetings: per newsletter announcement  
RSVP/info [security.sig@aitpchicago.com](mailto:security.sig@aitpchicago.com)

### **NEW CTO SIG**

Barry Robinson @ Trizec – Co-Chair  
Carl Snyder @ Pactiv – Co-Chair  
CTO and equivalent peer group  
RSVP/Info [Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

### **NEW INFRASTRUCTURE SIG**

CO-Chairs  
Marty Klest @ MAKE  
John Scheer @ Harris Bankcorp  
Robert Reed, American Express Tax  
Arthur Huenecke, Elkay Mfg  
RSVP/info [infra@AITPChicago.com](mailto:infra@AITPChicago.com)

### **SALES DEVELOPMENT**

Gerry Parran – Chair  
RSVP/info [sales.sig@aitpchicago.com](mailto:sales.sig@aitpchicago.com)  
For professional sales/marketing

### **SALES TRANSITION GROUP**

John Hoagland – Co-Chair  
Rich Barnier Co-Chair  
Those Sales and Managers in transition  
Info: [Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

### **VENDOR MANAGEMENT SYSTEMS**

Cynthia Goss – Co-Chair  
[CGOSS@transunion.com](mailto:CGOSS@transunion.com)  
Karen Wilson - Co-Chair  
[Kwilson@makecor.com](mailto:Kwilson@makecor.com)  
Purpose is to assist each other with best practices  
in Vendor Management.  
Meetings info: per web page updates

### **EXECUTIVES CLUB of CHICAGO CEO/CIO Focus Group**

Rich Barnier – Co-Chair  
[Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)  
Building Corporate Strategic Partnerships

IF THERE IS A SIG GROUP THAT YOU  
WOULD LIKE TO START, PLEASE CONTACT  
PAUL DITTMANN  
([Paul.Dittmann@AITPChicago.com](mailto:Paul.Dittmann@AITPChicago.com)) FOR  
INFORMATION.

IF THERE IS A SIG GROUP THAT YOU  
WOULD LIKE TO PARTICIPATE IN, PLEASE  
CONTACT THAT SIG CHAIR OR GO TO  
<http://www.aitpchicago.com/> AND LOOK UP  
THE NEXT EVENT FOR THAT SIG.

**AITP Professional Membership Application (Rev. 3/03)**

MAIL TO: AITP, PO BOX809189, Chicago, IL. 60680-9189 or FAX: 312-527-6636 Ofc: 312-245-1070 [www.AITP.org](http://www.AITP.org)

Please complete all sections of the application.  
**(PRINT OR TYPE LEGIBLY)**

List your certifications \_\_\_\_\_

Former Member  
 Former Student Member  
 Former Interim Member

Name: First Middle Initial Last

Employer Name: Your Title Dept/Div.

Employer Address: City State/Prov. Zip + 4/Postal

Home Address: City State/Prov. Zip + 4/Postal

Send Mail to: Home ~ Company **AITP may include my name& address for mail list rentals:**  Yes  No

Business Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

**PLEASE NOTE THAT YOU MAY ALSO JOIN ONLINE AT OUR WEBSITE: WWW.AITP.ORG**

Association Dues: \$ 185.00 **Chapter Selected: Chicago Windy City # 147**

One time Processing Fee: \$ 15.00 CHAPTER WEB SITE: <http://www.aitpchicago.com>

SUB-TOTAL \$ 200.00 NATIONAL WEBSITE: [www.aitp.org](http://www.aitp.org)

**Dues include two free meals at chapter meetings!**

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Specify Payment Method:  Visa  MasterCard  Check  Money Order **(PRINT LEGIBLY)**

Name on the credit card \_\_\_\_\_

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

I hereby apply for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association of Information Technology Professionals.

Applicant's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsors Name: \_\_\_\_\_

**Free Special Interest Group Signup Section - check the groups desired below:**

- E-Business / E-Commerce
- E-Security / Disaster Recovery
- Executives/CIO
- Wireless
- Sales Development
- CRM & Knowledge Management
- Business Intelligence (reporting)
- ERP
- Government
- Consulting/NACCB

Interested in forming a new group?: Group Name: \_\_\_\_\_

**INFORMATION** on Windy City membership contact: [Kathleen.Ladner@AITPChicago.com](mailto:Kathleen.Ladner@AITPChicago.com)

## Paid Advertisement

<b>EDI Partners Education in Electronic Commerce &amp; EDI</b>  Chicago area and Minneapolis one day courses: phone (952) 927-0784 to register <b>Web site: edipartners.com</b>	<b>EDI 101</b>	<b>Jan 27 - Atlanta</b>
	<b>ANSI X12 Standards</b>	<b>Jan 28 - Atlanta</b>
	<b>EDI/EC 201</b>	<b>Feb 2 - Chicago</b>
	<b>Financial EC</b>	<b>Feb 3 - Chicago</b>
	<b>XML &amp; e-Business</b>	<b>Feb 4 - Chicago</b>
	<b>EDI 101</b>	<b>Feb 10 - Minneapolis</b>
	<b>ANSI X12 Standards</b>	<b>Feb 11 - Minneapolis</b>
	<b>HIPAA Implementation</b>	<b>Feb 16-17 - Minneapolis</b>
	<b>HIPAA Attachments</b>	<b>Feb 18 - Minneapolis</b>



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[webmaster@aitpchicago.com](mailto:webmaster@aitpchicago.com)

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John Jaska CDP  
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[JJASKA@FACS.ORG](mailto:JJASKA@FACS.ORG)

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[aa@atsus.net](mailto:aa@atsus.net)

### Chairman & Public Relations

Richard C. Barnier  
630-858-3998  
[Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

**CTO's** - our members have requested a new SIG group be formed for those CTO's or equivalent at their companies. We have several CTO's already signed up and are looking for more. Please email me if you are interested in getting together with your peers on a monthly basis to exchange ideas, network and build your resources. [Rich.Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)

**ASSOCIATION of INFORMATION  
TECHNOLOGY PROFESSIONALS**  
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## *SHORELINE*

### AITP MISSION STATEMENT

It is the mission of AITP to provide superior leadership and education in Information Technology. AITP is dedicated to using synergy of Information Technology partnerships to provide education and benefits to our members and to working with the industry to assist in overall promotion and direction of Information Technology.

**CHECK OUT OUR WEB PAGE FOR UPCOMING EVENTS**

[www.aitpchicago.com](http://www.aitpchicago.com)

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