



The Shoreline

OCTOBER 2004

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DID YOU WIN THE US SAVING BOND FOR \$200.00? *FIND OUT AT OUR MONTHLY CHAPTER MEETINGS*

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Monthly SIG's

Several interest groups meet monthly on a wide range of topics/interests. See page 16 for details and contact one of the chairs.

Executive IT/CIO SIG Breakfasts

These gatherings are scheduled monthly. For further information please send email to Rich.Barnier@AITPChicago.com .

OPEN SIG CHAIRS

Our Disaster Recovery SIG and Consulting SIG are looking for individuals to become Chair or Co-Chair of these SIG groups. Please contact Paul.Dittmann@AITPChicago.com with your interest and questions.

SOME OF THE COMING EVENTS

AITP Support Events – Page 5

Other SIG Events – Page 6

The Executives Club – Page 12

Check Out page 16 for SIG Contacts

Presidents Message

By Paul Dittmann

President's Message – October 2004

September was a busy month to kick off the fall season. Sam Coursen, the CIO of NCR gave a presentation on his company's rollout of IP Telephony. It looks like this is the year when IP Telephony takes off. Forty-five people attended, including over 10 CIO level executives. Our Security SIG held a meeting at TTX (thanks again to John Braly for letting us use his facilities). The eCommerce SIG presented a panel on Outsourcing, The City of Chicago held an IT Vendor Fair to discuss its IT plans for the next 5 years and to help pair WBE/MBE firms with larger business partners. Judy Barr Topinka discussed the Technology Development Fund at a Chicago Technology Leadership Forum presented at the Union League Club of Chicago. October looks very promising as well.

2004 CIO of the Year Award

We are in the process of reviewing submissions for the 2004 CIO of the Year award that will be presented the October 26th High Tech Conference sponsored by The Executives' Club. Visit our web site for more information and send an email to Rich.Barnier@atipchicago.com if you would like to attend as a guest of AITP (we have a limited number of free passes). You are also encouraged to attend the Luncheon preceding the Technology Forum, though this is not a free event. Ivan Seidenberg, the Chairman and CEO of Verizon Communications will be the guest speaker. For more information, visit www.executivesclub.org.

October 15th Panel on CRM Metrics

Please visit our web site for information on our upcoming CRM panel and other events.

New Special Interest Groups Forming

This fall, **SIGs for IT Project Management, Outsourcing, IP Telephony and Supply Chain/Logistics will be forming**. In addition, we will be partnering with the Association of Business Process Management Professionals to co-sponsor events during the coming year. If you are interested in participating in any of these areas, please send an email to paul.dittmann@aitpchicago.com or rich.barnier@aitpchicago.com.

We strongly encourage you to participate in our Special Interest Groups. Encourage your staff to attend if you can't make it. They provide targeted knowledge transfer and networking opportunities.

THE EXECUTIVES CLUB OF CHICAGO - Remember to take advantage of the many events sponsored by the EXECUTIVES CLUB (www.executivesclub.org).

Request for Speakers and Papers

With our growing list of SIGs and related associations that rely on AITP for speakers and panelists, we needed a better way to locate and track good speakers and willing panelists. We have begun building a database. If you are interested, you can sign up on our web site. There is a “Speakers” button where the Survey button used to be. It is a great way to share your knowledge and build your credentials.

As always, keep those articles, presentations and ideas coming. We look forward to seeing you at one of our SIG or Chapter meetings – **and don’t forget to bring a friend.**

Sincerely,
Paul F. Dittmann
President, Chicago Chapter
Paul.Dittmann@AITPChicago.com

FREE MEMBERSHIP – STUDENTS

Did you know our chapter pays for the first year of full membership in our chapter to all student chapter graduates? Our chapter has over 300 student members and growing!! For additional information please contact David Branigan, Ed.D. at Student Awards via e-mail at Dave.Branigan@AITPChicago.com

FREE Project Management

Are you still waiting for headcount to increase? Project timetables falling through the cracks? Could you use some extra help? FREE!

DeVry University's capstone course, Senior Project, requires students to "apply knowledge and mastered skills, including problem-solving techniques and project-management methods, to an applications-oriented project."

You can take advantage of this opportunity to have senior-level computer information systems and network and communications management students do a project for you.

If the idea sounds intriguing, send Dave Branigan an email (david.branigan@aitpchicago.com) to find out how to get a project team working for you.

Chapters Forming

The Windy City Chapter is pleased to announce our newest student chapter at the ITT Technical Institute in Burr Ridge. The faculty advisors are Dr. Jose Philip and Marquita N. Curry. The officers are President, Monica Chacon; Vice-president, Trevor Hernendaz; Secretary, Peter Ptak; and Treasurer, Ed Gomez. Pictured left to right: Mike Aboutar (Advisor), Marquita Curry (Advisor), Monica Chacon (President), Trevor Hernendaz (Vice President). Also pictured is Dave Branigan's Award for exceptional services to AITP.



Due to the **CIO Of The Year Award Presentation** Oct 26, 2004, AITPChicago will not have its month chapter meeting. See details below.

AITP Supported Event - Chicago Technology Leadership Forum Presentation
October 12, 2004, 11:30 AM Booksigning & Reception; Noon Luncheon

Jeff Hawkins, the man who created the Palm Pilot, Treo smart phone and other handheld devices, has reshaped our relationship to computers. Now he stands ready to revolutionize both neuroscience and computing in one stroke, with a new understanding of intelligence itself. [Click Here for more informaiton.](#)

CRM SIG Presents a Panel on "Balanced Scorecards in CRM"
October 15, 2004 - Downtown Chicago, Location TBD

Learn the Metrics Needed to Measure Success for Your CRM Initiative

The panel will address how their organizations address performance management in different areas of the CRM footprint. Sales performance metrics are different than those required to manage a contact center which are different in managing marketing effectiveness. Each panel member will present a series of metrics that are used by their organization. These metrics will be focused on and unique to different areas of CRM interest.

Moderator, Marianne Hewitt, Director, Sapient Corporation

Panelist, William Blandford, IT Director, Motorola

Panelist, Rick Pflederer, Morgan Stanley Investment Management

Panelist, Doug Dietz, Senior Manager Business System, PepsiCo

CIO of the Year Award - Executives' Club Luncheon & High Tech Conferences
October 26, 2004, Lunch Registration Begins at 11:30 AM, Conference Registration Begins at 1:30 P

The first Executives' Club of Chicago High Tech Conference of the season will be on October 26th, 2004. **This event will include the presentation of the 2004 CIO of the Year Award, jointly sponsored by AITP and The Executives' Club.** AITP members are eligible for free passes to the High Tech Conferences. If you are interested in attending, please send an e-mail to Rich.Barnier@AITPchicago.com This is a great opportunity for you to network with peers, meet senior members of our Chicago business community and show your support for AITP and all of the CIO of the Year nominees.

A luncheon proceeds the High Tech Conference. The keynote speaker will be Ivan Seidenberg, Chief Executive Officer of Verizon Communications. [See attached for more informaion](#) on this and future Executives' Club events.

Upcoming E-Commerce Forum SIG Meeting/Luncheon

E-Commerce SIG Meeting Fees:

AITP Members \$20, Non-Members \$40

CHECK OUT OUR FUTURE EVENTS.....

11:30AM-1:00PM at LaMirage; 3224 Algonquin Road, Rolling Meadows, IL 847-222-1222

November 18, 2004 **SPEAKER:** John Riley, Hubbell Incorporated

TOPIC: Successful eCommerce with your SMEs

Group Leader: Angela LiVolsi angela.livolsi@aitpchicago.com

Office: (847) 390-5092

Board Chair: Paul Dittmann paul.dittmann@aitpchicago.com

Subscribe to our **E-Commerce** SIG mailing list, send a blank e-mail to the following e-mail address: ecommercesig-subscribe@aitpchicago.com.

Sales Leadership Community of Practice SIG

October 7, 2004 Breakfast Meeting: Dennis Pauls, CFO, Hub International
Metropolitan Club, 67th Floor, Sears Tower, Chicago

The Sales Leadership Community of Practice special interest group is pleased to have Mr. Dennis Pauls as our featured speaker on Thursday, October 7, 2004.

Dennis is the CFO of Hub International (NYSE: HBG) which is headquartered in downtown Chicago. Hub International Limited is a North American insurance brokerage providing an array of property and casualty, life and health, employee benefits, investment and risk management products and services. The Company focuses primarily on middle-market commercial accounts in the United States and Canada, which it serves using a variety of retail and wholesale distribution channels. Hub International has 11 hub brokerages, six operating in the United States and five in Canada. Each hub brokerage has a significant market presence in a geographic region of the United States or Canada. Each hub provides insurance brokerage services and is responsible for integrating the fold-in acquisitions in its region.

The meeting will commence at 8:00 AM and will include a continental breakfast buffet. The fee for members is \$25 and for non-members the fee is \$30. You may register here at the web site or by contacting Gerry Parran (847) 644-2699 or gerry.parran@aitpchicago.com. If you will be paying at the door, please bring cash (exact change please) or check (made out to AITP).

October Offshore Outsourcing SIG Meeting

6:30 p.m. Capgemini, Santa Fe Center, 224 S. Michigan Avenue, Suite 1500, Chicago, IL 60604

The next meeting will be 6:30 on October 13th at Capgemini's Rosemont office. Interested individuals please contact Terry Newsome at 312-395-8155 or

terrence.newsome@aitpchicago.com.

Want to Help Drive the Value of AITP Membership?

Become a Board Member

Nominations are now being accepted for Board Member positions for 2005. If you are interested, please send an e-mail and short BIO to paul.dittmann@aitpchicago.com

Our Nominating Review Committee will review applications in October and Elections will be held in November 2004

Finally a Presidential Candidate we can all agree on!

On Richard Barnier's nomination for President of the North Central Regions

By: Paul Dittmann, President of the Chicago Chapters of AITP "Windy City"

Richard Barnier has been nominated for President of the North Central Regions of AITP. These include all the 15 chapters in WI., MI, IL, and the Illinois boarder St. Louis MO. Chapter. You can vote for Rich at www.aitp.org/vote/. Our personal and professional relationship spans 20+ years where I have grown to respect Rich's leadership, integrity, unbelievable network of professional friendships, endless effort and knowledge of the business of IT. It wasn't until 7 years ago when I was a managing director in the technology practice at American Express that Rich talked me into joining AITP and I saw the incredible association it was and what Rich was doing to build the Chicago chapters. Following are just a small portion of his accomplishments:

Under his leadership:

- ✓ The professional membership of the Chicago Chapters has quadrupled
- ✓ SIGs (Special Interest Groups) have been formed where IT professionals with common interests can discuss IT issues in more detail – for instance, the VMS SIG spent a year developing a best practices white paper on Vendor Management Systems (the white paper is available on the VMS SIG page of our web site). The CRM SIG is presenting a panel this month on the metrics relevant to the different areas covered by CRM systems. These are just samples of the value these SIGs are providing to our local IT community.
- ✓ CIO and CTO SIGs have been formed that hold breakfast meetings where senior IT executives can share issues and resolutions in a relaxed environment. Rich is co-facilitator for these meetings
- ✓ Through participation with The Executives' Club of Chicago, our Chapter has reached out to CEOs, COOs, CMOs and CFOs to broaden communications between CIOs and the other C-Level executives. Rich helped develop their CEO/CIO roundtables and participates on their Technology Committee
- ✓ Our Chapter's CIO of the Year Award has thrived and is now, for the second year, co-sponsored by The Executives' Club of Chicago, the city's premier association for C-level executives. Their lunch meetings and Tech Forums draw well in excess of 500 people. The head table at their luncheons usually contains CEOs from 20-30 major Chicago area corporations.
- ✓ We have become the organization that other associations come to for expert speakers and panelists.

Equally as important as his contributions to our Chapter are his contributions to the IT community. I asked the membership if anyone would like to add their comments and received several dozen replies. I thought I would share a few with you below.

From Jan LaHayne, CIO of Littlefuse, Inc.

“Rich understands that the "business of business is business" and he brings together CIOs, CFOs, and CEOs. He has invited me and a number of my C-level executives to various meetings where key CEOs from our customer base are speaking. Not only are the meetings informative for my CEO and CFO, but it helps emphasize that CIOs are key strategic business partners--not just cost center techies.

If there are areas of concern that I have confronted in I.T. that has major strategic impact, Rich's rich contact list includes someone who can assist me. If I needed some contacts to put in place a virtual global help desk, Rich knew the companies who were global and those that ran their global help desk internally and those companies who outsourced their global help desks.

Those types of relationships are invaluable to a busy executive, and because Rich Barnier is so well thought of throughout the Chicago metro area, no CIO has ever refused to assist me with a particular issue when Rich has referred me to them.

Finally, I think the success of the AITP Chicago Chapter is directly tied to Rich. He brought together the brightest and the best of the Chicago senior level Information Technology executives, and insured that their investment of time in AITP was valuable, worthwhile, and increased their I.T. knowledge base. He works well with other professional groups--SIM, The Executives Club of Chicago, etc., and is respected across many multiple professional organizations and disciplines.

I also cannot emphasize enough what a fine gentleman Rich is. He is always professional, but personally, he is kind, warm, and genuinely interested in the people he meets, their home and family life, as well as their professional aspirations. I have asked favors and advice about my own career of Rich, and he has always been available, been a great listener, and has used his myriad of contacts and relationships to steer me in the right direction.”

From Tony McDonald, SVP & Managing Director, AON Corporation

“It's hard to put into words what I've seen Rich do in Chicago. He is the master networker. I like to tell people that I saw someone on the street today that did not have Rich's card. But I have no doubt that he will have one by the end of the day.

The most impressive thing about Rich is how much he gives of himself to help everyone with whom he comes into contact. Time after time, I have either seen him or been told by other people a story of a connection that Rich went out of his way to make. Rich treats everyone with respect and gets the same respect back from all of us.

Rich's connections extend to the senior management level. He has done more to elevate the perception about IT at this level than I would have thought possible for just one person. Because Rich speaks to and is trusted by the CIO's and CEO's of so many companies, he is able to impress upon people ideas and encouragement for getting the most value out of the IT

investment.

I'm writing this because I want to say thank you to Rich for doing so much for his industry. But also because I want to say thank you to Rich for being such a great person and someone I'm proud to say is my friend. “

From Jean Holley, Senior VP and CIO of Tellabs

“Rich Barnier has dedicated a significant amount of his personal time and effort to create opportunities and to build programs that “close the gap” between IT and the business at all levels in an organization. He recognizes the need to have strong IT relationships at the C-levels and has been instrumental in helping executives develop and strengthen these relationships. Rich Barnier is respected by his peers as not only an excellent IT executive, but a thought leader who works to help executives achieve their vision.”

From Patrick E. Moroney, - SVP/CIO HealthCare Service Corporation - BlueCross BlueShield of Illinois, Texas, New Mexico

"Rich Barnier is the premier networker and community builder. Through vehicles like the Executives Club of Chicago he has brought together CEOs and Senior IT leaders in a partnership focused on improving the value of IT, the vibrancy of senior IT executive careers and the vitality of the Chicago business community. I know of no one in Chicago or other areas of the country who has so unselfishly given of himself to help build relationships across the "C" level landscape."

From David Gillhouse, Vice President Information Technology, The Chamberlain Group, Inc.

"Rich is an ambassador of IT from the classroom (universities, student organizations & AITP symposiums) to the boardroom (organizing the CEO/CIO focus group within The Executives Club of Chicago). Rich has brought IT to the forefront of C level executives communicating the strategic importance of applied business technology.?"

From Larry Buettner, CIO, Wheels Inc.

“In conjunction with Pat Moroney, Rich was instrumental in establishing the CIO level job networking that has provided numerous leads and jobs for many of our colleagues. This was an outstanding success and provided an invaluable service to us all. As the economy has improved, it remains a source of posting and finding new resources

From John Pomeranz, VP and CIO, Trizec Properties

Rich Barnier devotes countless hours to help technology executives' work better and together - sharing knowledge and experiences, discovering opportunities for professional growth and expansion of services, enabling us to do our jobs better or more easily.

His commitment to IT professionalism, executive leadership, and comradeship has endured through industry growth and contraction, and produced a new level of professional organization for Chicago AITP.

From Mike Altendorf, VP of IT, Ace Hardware Corporation

“Rich does a great job networking with all "C" level executives. He is enthusiastic and tireless in bringing CIO's together for discussions as well as getting CIO's to mix with other "C" level executives at luncheons, presentations and roundtable discussions. Rich is a tremendous advocate for the CIO.

From Ellen Barry, CIO, Metropolitan Pier & Exposition Authority

“Just a note on how much I value Richard Barnier's role in AITP. Richard has been a significant help in introducing CIOs and other 'C' level professionals. Through his efforts with AITP, as well as other organizations like the Executives' Club of Chicago, Richard is always reaching out to the senior technical community by inviting groups of us to join him at thought leadership events. He performs a wonderful service of introducing us to others in our field and providing insights in the value others bring to the technology community. Networking is an important component of our professional growth and Richard has been very effective in helping many of us connect.”

The list goes on and on of Rich's accomplishments in our profession. I would also like to mention that in 2002 Rich received the highest honor an AITP member can get, the “Lifetime achievement” award. Only a handful of members have “earned” this award since AITP was founded in 1951.

I think the above comments give you the picture. It is hard to add much without being redundant. On a personal level, I have valued Rich as a mentor and friend for over twenty years. You won't find a more effective or energetic advocate for AITP and the IT community. He deserves your vote for President of the North Central Regions.

Please feel free to contact me with any questions at Paul.Dittmann@AITPChicago.com.

Sincerely,

Paul Dittmann
President of the Chicago Chapters of AITP “Windy City”
Paul.Dittmann@aitpchicago.com ; www.aitpchicago.com



THE EXECUTIVES' CLUB OF CHICAGO

www.Executivesclub.org (630) 202-2285

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Fibro Corporation

**CEO Luncheons -11:45 AM to 1:45 PM – Business Attire
& High Tech Conference Series - 2:00 to 4:00 PM**
**Tickets to High Tech Conference are free to AITP
Members**

**Location: Hilton Chicago at 720 South Michigan, Chicago,
IL.**

October 26, 2004

**CEO Luncheon: Ivan Seidenberg, CEO, Verizon
Communications**

**Conference: Global Outsourcing – The Pitfalls and
Challenges**

**The Executives Club of Chicago/AITP: CIO of the Year
Award Presentation at the beginning of High Tech
Conference.**

December 7, 2004

**CEO Luncheon: Fredrick Smith, Chairman and CEO of
FedEx Corp.**

Conference: High Tech 2005 and Beyond

March 18, 2005

CEO Luncheon: Craig Barrett, CEO of Intel Corporation

**Conference: IT Corporate Governance – The Broadening
Scope of Sarbanes-Oxley**

June 8, 2005

**CEO Luncheon: Richard C. Notebaert, Chairman & CEO
Quest Communications**

Conference: Virtual Workplace

**Tickets to High Tech Conference Series are free to AITP
Members and \$100.00 to non-members. Please send email
to Rich Barnier reserve your free ticket 7 days before
High Tech Conference Series date to**

Rich.Barnier@AITPChicago.com

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About the Executives Club of Chicago

Chicago-based programs, with global impact

Ranked as one of the nation's top three business forums by the Washington D.C.-based "Top-Speaking Forums," The Executives' Club of Chicago earns that reputation with effective programs and activities.

Our regular luncheon speakers are the CEOs of Fortune 100 companies. We provide our members -- and all Chicago business -- a seat at the table as key diplomats and international business leaders shape policy for the global economy. International Advisory Council assists in establishing critical strategic alliances in cities throughout the world, helping to ensure that wherever our members travel, they can rely on Executives' Club to connect with viable business prospects and partners, to monitor trends, and to gain access to the executives and diplomats who drive the global economy.

Chicago Programs: Club members convene for ten luncheon meetings yearly to hear nationally known CEOs, politicians and policy-makers. Luncheons provide an ideal forum for members to develop business contacts and entertain clients. Our 9 Committees and 4 Special Interest Groups sponsor 30 special briefings on business issues throughout the year.

Washington, D.C.: Executive Leadership Briefings bring Executives' Club delegations together with senior government officials for off-the-record meetings on trade and economic issues.

International: Since 1990, when the Club's first Executive Leadership Mission visited the former Soviet Union and Finland, the Executives' Club has conducted 4 international missions to Belgium, Germany, Hungary and Poland (1992), to the People's Republic of China and Hong Kong (1994) and to Paris, Brussels, Berlin and Prague to meet with senior officials of the European Commission, the European Parliament and senior officials in the public and private sector (1995). Led by Governor Edgar and Executives' Club President Kaarina Koskenkylä, this most recent mission identified a wide range of trade, joint venture and investment opportunities available in these countries for our members in the European market place of 350 million people.

Networking opportunities: Committees and Special Interest Groups

With our membership growing each year, it's sometimes difficult to meet those Executives' Club members who can most positively impact your business. To facilitate networking among our members, the Club has established 13 dynamic committees and special interest groups. These committees develop programs/briefings that focus on specific topics and provide a forum for all Club members with the opportunity to meet and network with other members who share their special interests. In addition, committee members take responsibility for nominating and screening new Club members who will keep our organization vital and enhance the value of Executives' Club membership for all.

Committee members serve by appointment of the Club's Chairman. Active participation (a minimum of 2 general meetings and two briefings per year) is critical to the effectiveness and impact of these committees. If you wish to be considered for a committee appointment, please contact the Club office.

For more information on this and other programs please contact:

Richard C. Barnier, Chairman CEO/CIO Focus Groups
Rich.Barnier@AITPChicago.com

THANKS TO THOSE WHO CHAIR & HELP
ON OUR CHICAGO CHAPTER COMMITTEES
(**BOLD - CHAIRS**)

AWARDS:	Marty Klest
CHAPTER LIAISON:	John DeLauriea
COMMUNICATIONS:	Jeff Senger
Mail Lists:	Rich Barnier
Editing:	Barnier/Dittmann
Advertising:	Jeff Senger
Chapter Directory	OPEN
WEB MASTER	C. Melidosian
MBR EDUCATION:	Annika Advaney
STUDENT EDUCATION:	David Branigan
DeVry Chicago:	Astrit Mehmeti
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NW & West Suburbs:	Ray Cebold
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Executive IT/CIO:	Rich Barnier
IT Transition Group	Paul Dittmann
CRM & KM:	Terry Hinaris
Electronic Commerce	Angela LiVolsi
Executives Club CEO/CIO	Rich Barnier
CTO or equivalent	Rich Barnier
Wireless:	Tom Weber
E-Security:	Ken Watson
Disaster Recovery	OPEN
Consulting/NACCB	OPEN
Sales/Marketing	Gerry Parran
Sales Transition Group	John Hoagland
Vendor Mgmt Sys	Cynthia Goss
Infrastructure	Marty Klest
SPECIAL EVENTS:	Marv Lund

Announcement For New AITP Chicago Newsletter Format

We are in the process of designing the new format. All suggestions are appreciated. Some of the suggestions we are looking for:

- Articles
- Format
- Columns; recurring, upcoming...

Please send all suggestions to Jeff Senger (Jeff.Senger@AITPChicago.com) or call at (847) 222-7150 x 25

Announcement for New AITP Chicago Website

We are in the process of creating the new format for the AITP Chicago Website. It will have a much current look and much more information.

www.AITPChicago.com

Check it out.

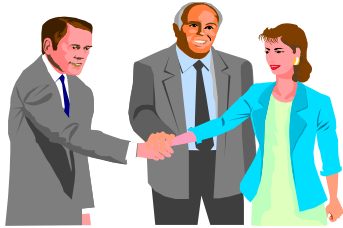
Members Please Follow Up On...

All Members: The AITPChicago chapter is in the process of converting The Shoreline to an email only document. Please send your updated email address to Rich Barnier @ Rich.Barnier@AITPChicago.com

SIG Chairs: Please have your event listings and previous event notes to Jeff Senger, jeff.senger@AITPChicago.com by the 15th of each month so we may promote your SIG group.

ALL Members: Please email Jeff Senger, jeff.senger@aitpchicago.com, and give your ideas for newsletter content and your opinion on the new format.

THANKS ALSO FOR THOSE RENEWING YOUR MEMBERSHIP YOU ARE THE REASON OUR CHAPTER IS NUMBER ONE!



WELCOME NEW MEMBERS!!

Joe Gillepsie, David Heidt, Kia Hodge, Douglas Pond, Alfredo Santiago Jr., Roger Treece, Henry Zimmerman

MEMBER ANNIVERSARIES

Please congratulate and say “Thanks” for these members for all their years of dedication and service to AITP.

35 Years

Frank Miralgio

25 Years

Richard Pawlicki

20 Years

Don Kowski

Dennis Sundin

Barbara Harris

Richard Barnier

15 Years

Robert Hilligoss

10 Years

Terrence McKillop

5 Years

Richard Charts

Steve Stone

Sharon Reeves

AITP MEMBERSHIP

The membership numbers are in for the end of December 2002. We again, by a far margin, are the largest AITP chapter in the known universe! Congratulations to all of you on a great 2002 year end to make this happen.

In today’s fast-paced world of technology, there is an association that offers its members limitless opportunities for professional and personal growth. With thousands of IT professionals in 250 chapters across the US and Canada, AITP provides the means for a broader understanding of principles in the IT industry. AITP membership means being a part of a long-standing, progressive, professional association well respected in the Information Technology industry. Involvement in AITP is job enrichment. Enhance your technical and managerial skills, while building your competence and professional dimension. Interaction with a broad spectrum of IT professionals stimulates a disciplined, purposeful and goal-oriented approach to the job and its opportunities.

AITP’s Professional Development includes educational programs on the national, regional, and chapter levels for members in entry-level to upper-management positions. There are also, Special Interest Groups, National & Regional Conferences, Private & Public Sector Recognition Awards, Executive IT / CIO of the Year Awards, and individual member professional contribution Awards.

The heart of AITP lies in its local chapters where members have the opportunity for direct networking with their peers; informal discussions, educational seminars, and exchanges of ideas for the solution of common problems are a major membership benefit. Contact Kathleen Ladner at kathleen.ladner@AITPChicago.com

AITP CHICAGO AREA SPECIAL INTEREST GROUPS

If you would like to be added to or work on any of these Chapter SIG Groups please contact Chairperson or
Lise Gorajski @ AITPSIG@AITPChicago.com

CRM & KNOWLEDGE MANAGEMENT

Terry Hinaris – Chair
RSVP Info: crm.sig@aitpchicago.com
Meetings: per web page updates

ELECTRONIC COMMERCE FORUM

ECF-SIG
Angela LiVolsi – Co-Chair
RSVP/Info: ecf.sig@aitpchicago.com
eCommerce Technology

CONSULTING/NACCB

OPEN – Chair
RSVP/info Paul.Dittmann@aitpchicago.com
For consulting businesses & consultants

EXECUTIVE - IT/CIO

Rich Barnier - Chair
Invitation only – non transferable
RSVP/Info [Rich. Barnier@AITPChicago.com](mailto:Rich.Barnier@AITPChicago.com)
CIO peer group monthly meetings

DISASTER RECOVERY

OPEN - Chair
RSVP/Info: Paul.Dittmann@AITPChicago.com

e-SECURITY w/CSI

Ken Watson – Co-Chair
Chuck Ryan – Co-Chair
Meetings: per newsletter announcement
RSVP/info security.sig@aitpchicago.com

NEW CTO SIG

Barry Robinson @ Trizec – Co-Chair
Carl Snyder @ Pactiv – Co-Chair
CTO and equivalent peer group
RSVP/Info Rich.Barnier@AITPChicago.com

NEW INFRASTRUCTURE SIG

CO-Chairs
Marty Klest @ MAKE
John Scheer @ Harris Bankcorp
Robert Reed, American Express Tax
Arthur Huenecke, Elkay Mfg
RSVP/info infra@AITPChicago.com

SALES DEVELOPMENT

Gerry Parran – Chair
RSVP/info sales.sig@aitpchicago.com
For professional sales/marketing

SALES TRANSITION GROUP

John Hoagland – Co-Chair
Rich Barnier Co-Chair
Those Sales and Managers in transition
Info: Rich.Barnier@AITPChicago.com

VENDOR MANAGEMENT SYSTEMS

Cynthia Goss – Co-Chair
CGOSS@transunion.com
Karen Wilson - Co-Chair
Kwilson@makecor.com
Purpose is to assist each other with best practices
in Vendor Management.
Meetings info: per web page updates

EXECUTIVES CLUB of CHICAGO CEO/CIO Focus Group

Rich Barnier – Co-Chair
Rich.Barnier@AITPChicago.com
Building Corporate Strategic Partnerships

IF THERE IS A SIG GROUP THAT YOU
WOULD LIKE TO START, PLEASE CONTACT
PAUL DITTMANN
(Paul.Dittmann@AITPChicago.com) FOR
INFORMATION.

IF THERE IS A SIG GROUP THAT YOU
WOULD LIKE TO PARTICIPATE IN, PLEASE
CONTACT THAT SIG CHAIR OR GO TO
<http://www.aitpchicago.com/> AND LOOK UP
THE NEXT EVENT FOR THAT SIG.

AITP Professional Membership Application (Rev. 3/03)

MAIL TO: AITP, PO BOX809189, Chicago, IL. 60680-9189 or FAX: 312-527-6636 Ofc: 312-245-1070 www.AITP.org

Please complete all sections of the application.
(PRINT OR TYPE LEGIBLY)

List your certifications _____

Former Member
 Former Student Member
 Former Interim Member

Name: First Middle Initial Last

Employer Name: Your Title Dept/Div.

Employer Address: City State/Prov. Zip + 4/Postal

Home Address: City State/Prov. Zip + 4/Postal

Send Mail to: Home ~ Company *AITP may include my name& address for mail list rentals:* Yes No

Business Phone: _____ Home Phone: _____

Fax: _____ E-Mail Address: _____

PLEASE NOTE THAT YOU MAY ALSO JOIN ONLINE AT OUR WEBSITE: WWW.AITP.ORG

Association Dues: \$ 185.00 **Chapter Selected: Chicago Windy City # 147**

One time Processing Fee: \$ 15.00 CHAPTER WEB SITE: <http://www.aitpchicago.com>

SUB-TOTAL \$ 200.00 NATIONAL WEBSITE: www.aitp.org

Dues include two free meals at chapter meetings!

Contributions or gifts to the Association of Information Technology Professionals (AITP dues) are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses.

Specify Payment Method: Visa MasterCard Check Money Order **(PRINT LEGIBLY)**

Name on the credit card _____

Card Number _____ Expiration Date _____

I hereby apply for membership in AITP. I agree to comply with the requirements of the Bylaws and Code of Ethics and all regulations adopted by the Association of Information Technology Professionals.

Applicant's Signature: _____ Date: _____

Sponsors Name: _____

Free Special Interest Group Signup Section - check the groups desired below:

- E-Business / E-Commerce
- E-Security / Disaster Recovery
- Executives/CIO
- Wireless
- Sales Development
- CRM & Knowledge Management
- Business Intelligence (reporting)
- ERP
- Government
- Consulting/NACCB

Interested in forming a new group?: Group Name: _____

INFORMATION on Windy City membership contact: Kathleen.Ladner@AITPChicago.com

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Rich.Barnier@AITPChicago.com

CTO's - our members have requested a new SIG group be formed for those CTO's or equivalent at their companies. We have several CTO's already signed up and are looking for more. Please email me if you are interested in getting together with your peers on a monthly basis to exchange ideas, network and build your resources. Rich.Barnier@AITPChicago.com

**ASSOCIATION of INFORMATION
TECHNOLOGY PROFESSIONALS**
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CHICAGOLAND AREA
WINDY CITY CHAPTERS – 147

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AITP MISSION STATEMENT

It is the mission of AITP to provide superior leadership and education in Information Technology. AITP is dedicated to using synergy of Information Technology partnerships to provide education and benefits to our members and to working with the industry to assist in overall promotion and direction of Information Technology.

CHECK OUT OUR WEB PAGE FOR UPCOMING EVENTS

www.aitpchicago.com

**\$200.00 US SAVINGS BOND – NOW GIVEN AT OUR MONTHLY CHAPTER
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