



The Shoreline

SEPTEMBER 2003

CHECK US OUT AT:

www.AITPChicago.com

DID YOU WIN THE US SAVING BOND FOR \$200.00? *FIND OUT AT OUR MONTHLY CHAPTER MEETINGS*

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Monthly SIG's

Several interest groups meet monthly on a wide range of topics/interests. See page 12 for details and contact one of the chairs.

Executive IT/CIO SIG Breakfasts

These gatherings are scheduled monthly. For further information please send email to cio.sig@aitpchicago.com.

AITP Members in the News AWARDS & RECOGNITION

Marty Klest, Awards Chair, is pleased to announce that the Windy City Chapter has qualified for **Level 3 COPA** Award status. A big thank you to all those members who contributed their time and energy in helping the chapter attain this goal. Marty and chapter membership would also like to thank Kathy Harden, Executive Assistant at MAKE Corporation for her help in compiling all the COPA award documentation.

Next on the awards agenda are the IPA (Individual Performance Awards) for 2002. Any individual interested in being considered for an IPA, please send your 2002 IPA spreadsheet to Marty Klest at mklest@makecor.com by August 30, 2003. If you should have any questions, please contact Marty at 630-990-3990.

SOME OF THE COMING EVENTS

Chapter Meeting – page 4
Ecommerce SIG – page 6
AITP Nat'l Conference - page 6
The Executives Club – Page 7

Check Out page 11 for SIG Contacts

Presidents Message

By Paul Dittmann

Welcome back! Hope you had a great summer.

Special Interest Groups - If you've been visiting our web site on a regular basis, you've probably noticed that several of our Special Interest Groups have continued working over the summer and already have meetings planned for the fall. They have also begun populating their web pages with information, presentations and white papers relevant to their missions. The Vendor Management Systems SIG has chosen to be a practitioner working group, concentrating on developing a "Best Practices" white paper. The CRM, E-Commerce and Sales Leadership & Development SIGs have been concentrating on providing presentations and roundtables on topics relevant to their members. You should encourage the appropriate co-workers in your organization to take advantage of these sessions. Based on the success of our CIO SIG, we are also starting a similar practitioner only group for CTOs. Interested CTOs should contact Rich Barnier or me to get on the distribution list. We have also had interest in forming an Infrastructure SIG. Those interested should contact me or Lise Gorajski, the SIG Chair.

August Roundtable of Outsourcing – Thanks to the panelists – Jan Sibley, Marianne Hewitt, Dave Kamath and Karl Buschmann – we had a great August meeting. Some conclusions: Outsourcing is here to stay. It is moving up from a technology strategy to a component of each firm's overall business strategy. Successful IT executives will have to get up to speed quickly on this change and learn how to balance cost saving and risk management issues. Managing contracts is different than managing people. And, the driving force for outsourcing is not just costs. In many cases it is the only practical way to quickly fix broken processes or absorb acquisitions into a company's technology environment. As highlighted in the July **NACCB** meeting, changes are coming in the way the Government handles L1 visas. Currently some staff augmentation, outsourcing and consulting firms are misusing the L1 program to bring workers into the U.S. without paying them competitive wages or meeting the other tests of the H1 program (ie. without being a scarce skill).

When you budget for next year, you need to be aware of the extent to which your vendors have been relying on these resources and how plugging the L1 loopholes may effect your costs or your vendor's ability to meet your SLAs.

CIO of the Year Award – Larry Buettner is Chair of the selection committee this year. We are targeting December 10th for the Award Luncheon. More information will be available shortly.

September Chapter Meeting – Terry Hinaris from Hewitt, Chair of our CRM SIG, has organized a panel of CRM experts for our Chapter meeting on September 8th. More information on this roundtable is able elsewhere in this newsletter and on our web site. As many of you have noticed, you can now register for our monthly meetings on our web site and through registration links in our e-mail announcements. We will be training our SIG leaders on the electronic registration system in mid-September so they will be able to use it for their meetings. We have found that making it easier to register has a negative downside we have to manage. We had a significant increase in the number of people registering, but we also had an increase in the number of people that registered but didn't attend or cancel their registration. Please remember to call and cancel if your plans change. On the morning of the event, we have to let La Mirage know how many people are coming and have to pay for people who don't cancel. To help address this issue, we are adding the ability for you to use the web to cancel your registration (though you should really cancel the other thing and come to our event). We are also going to be adding Paypal capabilities to our registration process so that you can prepay for lunch and dinner meetings via credit card.

Presidents Message Cont'

As always, keep those articles, presentations and ideas coming. They are appreciated and are the foundation of the value we provide to our membership. Feel free to contact me or any of the SIG leaders and Board members.

Remember to take advantage of the events sponsored by the Executive Club of Chicago (www.executivesclub.org). I look forward to seeing you at one of our SIG or Chapter meetings – **and don't forget to bring a friend.**

Sincerely,

Paul F. Dittmann
Paul.Dittmann@AITPChicago.com

STUDENT SCHOLARSHIPS

The Windy City Chapter will award scholarships to members of sponsored student chapters. Two \$500 scholarships will be awarded at the April 2003 meeting. Student scholarships will be based on the results of the Student Individual Performance Awards (SIPA). Two \$500 student chapter awards will also be awarded to the two highest performing sponsored student chapters based on the results of Student Chapter Outstanding Performance Awards (SCOPA). Details on SIPA and SCOPA can be found at the AITP website (aitp.org) under *Manuals/Forms*. Submitted by: David D. Branigan, Ed.D, AITP Chapter Student Coordinator Board of Director at email dbranigan@tp.devry.edu

FREE MEMBERSHIP – STUDENTS

Did you know our chapter pays for the first year of full membership in our chapter to all student chapter graduates? Our chapter has over 300 student members and growing!! For additional information please contact David Branigan, Ed.D. at Student Awards via e-mail at dbranigan@tp.devry.edu

AITP Chapter Dinner Meeting Events information

Date and Time: Sept. 8th, 2003, 5:30 Registration, Presentation at 6:30 and Dinner 7:45

Location: Lamirage Restaurant
3224 Algonquin Road
Rolling Meadows, IL
(On Algonquin Road just few blocks east of Route 53)
847-222-1222

Event Type: Presentation and Dinner

Sponsor: Association of Information Technology Professionals AITP

Price: Members \$30, Nonmembers \$40, Students \$20, at the door add \$5

Speaker/Topic/Theme: CRM Really Does Make a Difference

This CRM forum will provide attendees with a solid foundation in the fundamental elements of Customer Relationship Management. As companies scale back their operations in reaction to the rough economic environment forward thinking organizations are seizing the opportunity to build better and stronger relationships with their most valued customers. The costs of replacing a lost customer are staggering fueling the demand for CRM strategies to increase loyalty and improve customer retention. This is a unique opportunity to hear first hand from experienced CRM practitioners and consultants who are on the front line of this fast growing business strategy.

Speakers':

Mike Jortberg is a manager at Siebel Systems focusing on customer satisfaction and CRM user adoption in the Upper Midwest. Mike has been involved in consulting, selling, implementing and supporting CRM projects since 1989 across many industries. His largest CRM project was a global rollout of a sales management system at IBM's 200 new business branch offices from 1992 through 1994. Mike's current customers include large CRM deployments at Caterpillar, Dow Chemical as well as smaller projects at Morningstar, InstallShield and SPSS.

Tom Nash is a leader at the Cognizant Technology Solutions CRM group responsible for the overall success of CRM projects, Tom Nash has a history of delivering CRM technical and functional solutions, in roles as Program Management Lead, Project Manager, Technical Lead, CRM Specialist, business analyst and software configurator. His background includes sales, customer service, consulting and operations management in a variety of industries, including financial services, utilities, high tech, retail and catalog.

Terry Hinaris is a CRM strategy and process consultant with Hewitt Associates. Terry has over 15 years of experience in CRM strategy development, marketing management and management consulting with such organizations as Baxter, Ernst & Young and IBM. He has extensive business experience in developing operational strategies, building the case for change and

implementing specific solutions to improve operations and enhance client loyalty.

How to register:

Contact Marvin Lund, Converge Corp. 847-342-4890 Fax 847-342-0143 or send an e-mail to marv.lund@aitpchicago.org before noon on the Friday before the event.

**Centralized Vendor Management: Contingent Workforce
Best Practices**

This highly motivated and involved group meets on the third Wednesday of each month. The group's charter is to discuss best practices in centralized vendor management programs for IT contingent workforce. Participating organizations offer a variety of experience and insight as they represent companies who are investigating this option, companies who are early in their implementation, and companies who have enjoyed the success of a well defined centralized vendor management program. Please join us to discuss with your peers how changing market issues impact your business and the acquisition of contingent workforce. Meet and discuss best practices for centralized vendor management as part of this Special Interest Group (SIG) of the AITP www.aitpchicago.com.

The intention of this group is to highlight, document and discuss professional and successful centralized vendor management practices and to contribute to setting standards for this volatile and growing segment of our industry. Our main goal for 2003 is to develop a Centralized Vendor Management Best Practices document. Additional deliverables in 2003 include:

- Presentations to the AITP-CIO SIG
- Presentation to Staffing Industry Magazine
- Presentations to other associated/interested organizations

Topics for discussion at this meeting include:

- How do you create an RFP
- Vendor Fair Idea
- Share successes of current programs
- Enhancements to existing programs

Date: Wednesday, August 20, 2003

Time: 9:00 a.m. – 11:30 a.m.

Location: Acxiom, 3333 Finley Road, Downers Grove, IL

Room: Conference Room 120

(you must bring a photo ID)

R.S.V.P. Required to: cgoss@transunion.com

312-985-2828 Cynthia Goss

AITP ECommerce SIG Event

September 25, 2003 - Luncheon Meeting

LaMirage Restuarant - 3223 Algonquin Road, Rolling Meadows, IL (847) 222-1222

TOPIC: VAN Panel Discussion

DESCRIPTION: Representatives from Sterling Commerce and Kleinschmidt will give their perspective on where VAN's have been, where they are now, and where they see themselves in the future. Immediately following this presentation, we will have an open discussion where all participants are encouraged to ask their most pointed questions related to VAN's.

SPEAKER: Greg Hrones of Sterling Commerce and Alice Weich of Kleinschmidt

TIME: 11:30 AM - 1:00 PM

TO REGISTER: Send an email to EcommerceForum.attbi.com and include the word "reservation" in the subject line. Provide your name, company name, email address, and phone number for all attendees. Or you can call us at 773-399-3300 to make reservations. Enter "2" at the first prompt and "4111" at the second prompt. Please register at least 3 days prior to the event, and let us know if you have to cancel your reservation.

MEETING FEES: \$20 for AITP members, \$40 for non-members. Payable by cash or check. No credit cards please.

2003 AITP National Conference **Gateway to Innovations, October 23, 2003 through** **October 25, 2003 - Millennium Hotel, St. Louis, MO**

The 2003 AITP National & Region 5 Conference hosted in St. Louis, Missouri will feature a traditional seminar and vendor show wrapped in state of the art technology. The seminars will be presented live and simultaneously delivered via webcast to chapters and individuals across the United States. Vendors will have their traditional vendor show along with electronic advertising delivered via the Web. The vendor show is open free to the public.

Go to <http://www.aitpstlouis.org/> for more information.



THE EXECUTIVES' CLUB OF CHICAGO
Information www.ExecutivesClub.org

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Edward M. Liddy
Chairman, President & CEO
The Allstate Corporation

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Kaarina Koskenalusta
President & Chief Executive Officer
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John W. Estey
President & CEO
S&C Electric Company

Michael W. Ferro Jr.
Chief Executive Officer
Click Commerce

Wednesday, October 29, 2003 – Hilton Chicago

Luncheon: 11:45 a.m. – 1:45 p.m.

A joint presentation by Glenn Tilton, Chairman and CEO of United Airlines, and Wolfgang Mayrhuber, Chairman and CEO of Lufthansa AG.

Conference: 2:00 p.m. – 4:00 p.m.

“IT in the Executive Suite: Winning Partnerships”

A discussion between the CIO and the Chief Executive, Financial, Marketing, and People Officers and General Counsel, with a focus on creating the right performance culture for the best return on IT investment

Wednesday, December 10, 2003 - Hilton Chicago

Luncheon: 11:45a.m. – 1:45 p.m.

A presentation by James McNerney, Chairman and CEO of 3M Corp.

Conference: 2:00 p.m. – 4:00 p.m.

“High Tech 2004 and Beyond: The Road Ahead”

A presentation of the latest technological breakthroughs, including nanotechnology, biotechnology, wireless, .NET, and software/hardware innovations

Tuesday, March 23, 2004 - Hilton Chicago

Luncheon: 11:45 a.m. – 1:45 p.m.

A presentation by Raymond Gilmartin, Chairman and CEO of Merck & Co.

Conference: 2:00 p.m. – 4:00 p.m.

“Security Technology Landscape: Protecting Enterprise and Minimizing Risk” A look at current and new developments in corporate security technologies and their business applications

Tuesday, May 18, 2004 – Hilton Chicago

Luncheon: 11:45 a.m. – 1:45 p.m.

A presentation by Dr. Dieter Zetsche, President and CEO of DaimlerChrysler Corporation

Conference: 2:00 p.m. – 4:00 p.m. ***“Technology’s Focus on Industry: Where Purpose Makes Practice”***

Case studies in the best technology practices in the financial services industry, manufacturing, retail, health care, and transportation

Directors continued

Jack M. Greenberg
Retired Chairman & CEO
McDonald's Corporation

James E. Goodwin
Retired Chairman & CEO
United Airlines

L.M. de Kool
Executive Vice President & CFO
Sara Lee Corporation

Peter N. Larson
Retired Chairman & CEO
Brunswick Corporation

Barry L. MacLean
President & CEO
MacLean-Fogg Company

Byrne K. Mulrooney
President, Midwest Region
EDS

James J. O'Connor
Retired Chairman of ComED
Exelon Corporation

William A. Osborn
Chairman & CEO
Northern Trust Corporation

Tonise Paul
President & CEO
BBDO Chicago

Sam Pitroda
Chairman & CEO
C-Sam Inc.

Desiree Rogers
Senior Vice President
Peoples Energy

Manuel Sanchez
Managing Partner
Sanchez & Daniels

Terry Savage
Financial Columnist
Chicago Sun Times

David P. Storch
President & CEO
AAR Corporation

James C. Tyree
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Mesirow Financial

Carl E. Vander Wilt
Senior Vice President & CFO
Federal Reserve Bank of Chicago

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Special Assistant
Chicago Public Schools

John R. Walter
Retired President & COO, AT&T
Former Chairman, President &
CEO,
RR Donnelley & Sons

Jonathan P. Ward
Chairman & CEO
The ServiceMaster Company

About the Executives Club of Chicago

Chicago-based programs, with global impact

Ranked as one of the nation's top three business forums by the Washington D.C.-based "Top-Speaking Forums," The Executives' Club of Chicago earns that reputation with effective programs and activities.

Our regular luncheon speakers are the CEOs of Fortune 100 companies. We provide our members -- and all Chicago business -- a seat at the table as key diplomats and international business leaders shape policy for the global economy. International Advisory Council assists in establishing critical strategic alliances in cities throughout the world, helping to ensure that wherever our members travel, they can rely on Executives' Club to connect with viable business prospects and partners, to monitor trends, and to gain access to the executives and diplomats who drive the global economy.

Chicago Programs: Club members convene for ten luncheon meetings yearly to hear nationally known CEOs, politicians and policy-makers. Luncheons provide an ideal forum for members to develop business contacts and entertain clients. Our 9 Committees and 4 Special Interest Groups sponsor 30 special briefings on business issues throughout the year.

Washington, D.C.: Executive Leadership Briefings bring Executives' Club delegations together with senior government officials for off-the-record meetings on trade and economic issues.

International: Since 1990, when the Club's first Executive Leadership Mission visited the former Soviet Union and Finland, the Executives' Club has conducted 4 international missions to Belgium, Germany, Hungary and Poland (1992), to the People's Republic of China and Hong Kong (1994) and to Paris, Brussels, Berlin and Prague to meet with senior officials of the European Commission, the European Parliament and senior officials in the public and private sector (1995). Led by Governor Edgar and Executives' Club President Kaarina Koskenalusta, this most recent mission identified a wide range of trade, joint venture and investment opportunities available in these countries for our members in the European market place of 350 million people.

Networking opportunities: Committees and Special Interest Groups

With our membership growing each year, it's sometimes difficult to meet those Executives' Club members who can most positively impact your business. To facilitate networking among our members, the Club has established 13 dynamic committees and special interest groups. These committees develop programs/briefings that focus on specific topics and provide a forum for all Club members with the opportunity to meet and network with other members who share their special interests. In addition, committee members take responsibility for nominating and screening new Club members who will keep our organization vital and enhance the value of Executives' Club membership for all.

Committee members serve by appointment of the Club's Chairman. Active participation (a minimum of 2 general meetings and two briefings per year) is critical to the effectiveness and impact of these committees. If you wish to be considered for a committee appointment, please contact the Club office

Look forward to seeing you at one of these events. Please let me know if you are interested in seating at our reserved "C" level tables.

Your friend in IT,

Richard C. Barnier Chair CEO/CIO Focus Groups

AITP is an association sponsor for The Executives Club of Chicago

RSVP and Information - Rich.Barnier@AITPChicago.com

*The National Association of Computer Consultant Businesses (NACCB)
cordially invites you to join us!*

******* 2nd Annual *******
IT Vendor Management Office
Issues & Opportunities
Thursday, September 25, 2003
8:30AM to 12:30PM
Hosted By: NACCB Midwest Chapter
At The Drake Hotel – Oak Brook
2301 York Road
Oak Brook, Illinois

This conference is geared to major client organizations that utilize large numbers of IT consultants as well as NACCB member IT consulting companies serving the Chicago area. It will focus on various management options and cost-effective solutions that can be used to address corporate IT staffing, sourcing and human capital management needs. Attendees will include executive and management level IT, Procurement and Human Resource professionals, including CIO's, Vendor Management Staff, Sourcing Managers and Consulting Company Principals & Executives.

Topics will include:

- **Best practice strategies for the Vendor Management Office**
 - **Best practice strategies for the consulting company**
 - **RFP's and preferred vendor lists**
 - **Vendor evaluation criteria & performance metrics**
 - **Pricing strategies, volume discounts, right-to-hire**
 - **e-Procurement systems**
 - **Immigration & overseas outsourcing**
 - **Contract terms, policies & procedures**
 - **Impact of federal, state & local laws & regulations**

Conference format will consist of:

- **A presentation addressing staffing strategies in today's uncertain environment**
- **A panel of CIO, Sourcing, Vendor Management, HR, Consulting Executives discussing topical issues**
 - **Open audience forum to create a dialogue between buyers & sellers**

For further information and to register contact Kathy Harden, Make, Corp.

Tel: (630) 990-3990

Email: kharden@makecor.com

Cost: \$99

THANKS TO THOSE WHO CHAIR & HELP
ON OUR CHICAGO CHAPTER COMMITTEES
(**BOLD - CHAIRS**)

AWARDS:	Marty Klest
CHAPTER LIAISON:	John DeLauriea
COMMUNICATIONS:	Jeff Senger
Mail Lists:	Rich Barnier
Editing:	Barnier/Dittmann
Advertising:	Jeff Senger
Chapter Directory	OPEN
WEB MASTER	C. Melidosian
MBR EDUCATION:	Annika Advaney
STUDENT EDUCATION:	David Branigan
DeVry Chicago:	Astrit Mehmeti
DeVry Addison:	OPEN
DeVry Tinley Pk.:	D. Branigan Ed.D.
Oakton CC:	D. Gronseth
Waubonsee CC:	P. Chapman
DePaul U:	John Fisher
Northern IL. U.	NEW CHAPTER
Benedictine U.:	B. Grabowski
S. Suburban Col.:	Wanda Rice
Robert Morris Col.:	Lisa Timmons
MEMBERSHIP:	Kathleen Ladner
Member Listings:	Rich Barnier
Retention:	Gerry Parran
Promotion	ALL Members
PROGRAMS:	Dennis Macumber
Schaumburg:	Marv Lund
Chicago Loop:	Randy Schmidt
NW & West Suburbs:	Ray Cebold
SIG GROUPS:	
Executive IT/CIO:	Jean Holley
CIO Facilitator	Rich Barnier
IT Transition Group	Paul Dittmann
CRM & KM:	Terry Hinaris
Electronic Commerce	Angela Livosi
Executives Club CEO/CIO	Rich Barnier
CTO or equivalent	Rich Barnier
Wireless:	Tom Weber
E-Security:	Chuck Ryan
Disaster Recovery	Guy Martino
Consulting/NACCB	Marty Klest
Sales/Marketing	Gerry Parran
Sales Transition Group	John Hoagland
Vendor Mgmt Sys	Cynthia Goss
SPECIAL EVENTS:	Marv Lund

Announcement For New AITP Chicago Newsletter Format

We are in the process of designing the new format. All suggestions are appreciated. Some of the suggestions we are looking for:

- Articles
- Format
- Columns; recurring, upcoming...

Please send all suggestions to Jeff Senger (jsenger@sencoinc.com) or call at (847) 202-6697 x 25

Announcement for New AITP Chicago Website

We are in the process of creating the new format for the AITP Chicago Website. It will have a much current look and much more information.

www.AITPChicago.com

Check it out.

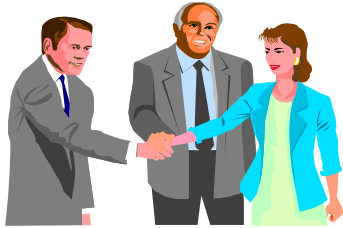
Members Please Follow Up On...

All Members: The AITPChicago chapter is in the process of converting The Shoreline to an email only document. Please send your updated email address to Rich Barnier @ Rich.Barnier@AITPChicago.com

SIG Chairs: Please have your event listings and previous event notes to Jeff Senger, jsenger@sencoinc.com by the 15th of each month so we may promote your SIG group.

ALL Members: Please email Jeff Senger, jsenger@sencoinc.com, and give your ideas for newsletter content and your opinion on the new format.

THANKS ALSO FOR THOSE RENEWING YOUR MEMBERSHIP YOU ARE THE REASON OUR CHAPTER IS NUMBER ONE!



WELCOME NEW MEMBERS!!

Daniel A. Ayala, Donald R. Carter, Anthony M. Deloera, David Diaz, Maureen Dolan, Richard J. Gius, Cynthia Goss, Dave Marx, Andrea M. Murphy, Katherine B. Raone, John Reale, Eric Sander, Kishor N. Shah, Rick Steelman, Brett Swanson, Brad Wright

MEMBER ANNIVERSARIES

Please congratulate and say “Thanks” for these members for all their years of dedication and service to AITP.

35 Years

Frank Miralgio

25 Years

Richard Pawlicki

20 Years

Don Kowski

Dennis Sundin

Barbara Harris

Richard Barnier

15 Years

Robert Hilligoss

10 Years

Terrence McKillop

5 Years

Richard Charts

Steve Stone

Sharon Reeves

AITP MEMBERSHIP

The membership numbers are in for the end of December 2002. We again, by a far margin, are the largest AITP chapter in the known universe! Congratulations to all of you on a great 2002 year end to make this happen.

In today’s fast-paced world of technology, there is an association that offers its members limitless opportunities for professional and personal growth. With thousands of IT professionals in 250 chapters across the US and Canada, AITP provides the means for a broader understanding of principles in the IT industry. AITP membership means being a part of a long-standing, progressive, professional association well respected in the Information Technology industry. Involvement in AITP is job enrichment. Enhance your technical and managerial skills, while building your competence and professional dimension. Interaction with a broad spectrum of IT professionals stimulates a disciplined, purposeful and goal-oriented approach to the job and its opportunities.

AITP’s Professional Development includes educational programs on the national, regional, and chapter levels for members in entry-level to upper-management positions. There are also, Special Interest Groups, National & Regional Conferences, Private & Public Sector Recognition Awards, Executive IT / CIO of the Year Awards, and individual member professional contribution Awards.

The heart of AITP lies in its local chapters where members have the opportunity for direct networking with their peers; informal discussions, educational seminars, and exchanges of ideas for the solution of common problems are a major membership benefit. Contact Kathleen Ladner at kathleen.ladner@sungard.com

AITP CHICAGO AREA SPECIAL INTEREST GROUPS

If you would like to be added to or work on any of these Chapter SIG Groups please contact Chairperson or
Lise Gorajski @ AITPSIG@AITPChicago.com

CRM & KNOWLEDGE MANAGEMENT

Terry Hinaris – Chair

RSVP Info: crm.sig@aitpchicago.com

Meetings: per web page updates

ELECTRONIC COMMERCE FORUM

ECF-SIG

Angela Livosi – Co-Chair

RSVP/Info: ecfsig@aitpchicago.com

eCommerce Technology

CONSULTING/NACCB

Marty Klest – Chair

RSVP/info consulting.sig@aitpchicago.com

For consulting businesses & consultants

EXECUTIVE - IT/CIO

Jean Holley – Chair

CIO @ USG Corporation

Rich Barnier - Facilitator

Invitation only – non transferable

RSVP/Info cio.sig@aitpchicago.com

CIO peer group monthly meetings

DISASTER RECOVERY

Guy Martino – Co-Chair

RSVP/Info: guy.r.martino@mail.sprint.com

Kathleen Ladner – Co-Chair

RSVP/Info: kathleen.ladner@sungard.com

phone: (847) 318-7926

e-SECURITY w/CSI

Chuck Ryan, CISSP @ Molex – Co-Chair

Kathleen Ladner – Co-Chair

Meetings: per newsletter announcement

RSVP/info security.sig@aitpchicago.org

NEW CTO SIG

Barry Robinson @ Trizec – Co-Chair

Carl Snyder @ Pactiv – Co-Chair

CTO and equivalent peer group

RSVP/Info Rich.Barnier@AITPChicago.com

SALES DEVELOPMENT

Gerry Parran – Chair

RSVP/info sales.sig@aitpchicago.com

For professional sales/marketing

SALES TRANSITION GROUP

John Hoagland – Co-Chair

Rich Barnier Co-Chair

Those Sales and Managers in transition

Info: Rich.Barnier@AITPChicago.com

ELECTRONIC COMMERCE FORUM

ECF-SIG

Angela Livosi – Chair

RSVP/Info ecfsig@aitpchicago.com

eCommerce Technology

DISASTER RECOVERY

Mike Raimondi – Co-Chair

Kathleen Ladner – Co-Chair

paul.dittmann@aitpchicago.com

e-SECURITY w/CSI

Chuck Ryan, CISSP – Co-Chair

Kathleen Ladner – Co-Chair

Meetings: per newsletter announcement

RSVP/info security.sig@aitpchicago.com

VENDOR MANAGEMENT SYSTEMS

Cynthia Goss (Transunion Corp) and Karen

Wilson (MakeCorp) are Co-Chairs

Purpose is to assist each other with best practices

in Vendor Management.

Meetings info: per web page updates

EXECUTIVES CLUB of CHICAGO

CEO/CIO Focus Group

Rich Barnier – Co-Chair

Rich.Barnier@AITPChicago.com

Building Corporate Strategic Partnerships

AITP Professional Membership Application (Rev. 3/03)

MAIL TO: AITP, PO BOX809189, Chicago, IL. 60680-9189 or FAX: 312-527-6636 Ofc: 312-245-1070 www.AITP.org

Please complete all sections of the application.
(PRINT OR TYPE LEGIBLY)

List your certifications _____

Former Member
 Former Student Member
 Former Interim Member

Name: First Middle Initial Last

Employer Name: Your Title Dept/Div.

Employer Address: City State/Prov. Zip + 4/Postal

Home Address: City State/Prov. Zip + 4/Postal

Send Mail to: Home ~ Company *AITP may include my name& address for mail list rentals:* Yes No

Business Phone: _____ Home Phone: _____

Fax: _____ E-Mail Address: _____

PLEASE NOTE THAT YOU MAY ALSO JOIN ONLINE AT OUR WEBSITE: WWW.AITP.ORG
Association Dues: \$ 160.00 **Chapter Selected: Chicago Windy City # 147**
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INFORMATION on Windy City membership contact: kathleen.ladner@sungard.com

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CIO of the YEAR AWARDS nominating committee are now accepting nominations. The awards will be presented in mid December time frame and this year I am told we will have Mayor Richard Daley presenting the awards. Check out web page for form at www.AITPChicago.com and submit your nominations. Questions please contact Co-Chair Larry Buettner at larrybuettner@earthlink.net

CTO's - our members have requested a new SIG group be formed for those CTO's or equivalent at their companies. We have several CTO's already signed up and are looking for more. Please email me if you are interested in getting together with your peers on a monthly basis to exchange ideas, network and build your resources. Rich.Barnier@AITPChicago.com

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